European Human Genetics Conference

ESHG 2020

Exhibitors’ Manual

Berlin, Germany

6 – 9 June, 2020
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GENERAL INFORMATION
ESHG 2020 - Berlin, Germany, 6 - 9 June 2020

GENERAL INFORMATION – SECTION 1

Exhibition Organiser
For all exhibition related questions, please contact Rose International:

Name: Rose International
Exhibition Management & Congress Consultancy bv
Address: P.O. Box 93260 NL - 2509 AG The Hague, the Netherlands
Telephone: +31(0)70 383 89 01
Fax: +31(0)70 381 89 36

Contacts: Flora van Laer
E-mail: fvanlaer@rose-international.com

Conference Organiser
For information on the conference programme, please contact the Congress Office:

Name: ESHG 2020 - c/o Vienna Medical Academy - VMA
Address: Alser Strasse 4 AT - 1090 Vienna, Austria
Telephone: +43 (0)1 405 13 83 39
Fax: +43 (0)1 407 827 4

Contacts: Oscar Pacheco
E-mail: conference@eshg.org
URL: https://2020.eshg.org

Conference & Exhibition Location & Access
Venue: CityCube & Messe Berlin
Exhibition & Poster Area: Messe Berlin, Halls 2.2 & 4.2
Address: Messedamm 26, 14055 Berlin, Germany
Entrance: Main entrance CityCube
Telephone: +49 30 30 38 0
URL: https://www.messe-berlin.de/en

For any questions regarding the CityCube & Messe Berlin, please contact Rose International.

Note: Do not send any shipments/materials to the CityCube & Messe Berlin, they will not be accepted. For delivery of goods, see page 25, Section 3 and pages 26-29, Section 4 (Freight Forwarding).

Exhibition Dates & Opening Hours (Conference dates & hours: see next page)

Note: exhibition open already on Saturday.

Saturday 6 June 2020 09.30 - 18.30 hrs See note below
Sunday 7 June 2020 09.00 - 17.00 hrs See note below
Monday 8 June 2020 09.00 - 17.30 hrs See note below

- Note: Exhibitors should be present at their stand 15 minutes (exhibitors may access the exhibition area 30 minutes before opening) before the opening of the exhibition and preferably stay for 15 minutes after closing time. This is for security reasons.
- Stands must be staffed at all times during opening hours of the exhibition.
- If staff is not present when the exhibition opens, the organisers will remove covers from equipment in the stand and will turn on the stand lights.
- For build-up and break-down schedules see pages 7 and 8.
**Conference Dates & Hours** (Exhibition dates & hours: see previous page)

<table>
<thead>
<tr>
<th>Day</th>
<th>Date</th>
<th>Conference programme</th>
<th>Registration open</th>
</tr>
</thead>
<tbody>
<tr>
<td>Friday</td>
<td>5 June 2020</td>
<td>08.00 - 20.00 hrs</td>
<td>14.00 - 19.00 hrs</td>
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<td></td>
<td></td>
<td>14.00 - 16.00 hrs</td>
<td>07.30 - 20.15 hrs</td>
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<td></td>
<td></td>
<td>20.00 - 22.00 hrs</td>
<td></td>
</tr>
<tr>
<td>Saturday</td>
<td>6 June 2020</td>
<td>Welcoming addresses,</td>
<td></td>
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<tr>
<td></td>
<td></td>
<td>followed by first plenary</td>
<td></td>
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<tr>
<td></td>
<td></td>
<td>session</td>
<td></td>
</tr>
<tr>
<td>Sunday</td>
<td>7 June 2020</td>
<td>Opening Networking</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Mixer</td>
<td></td>
</tr>
<tr>
<td>Monday</td>
<td>8 June 2020</td>
<td>08.30 - 18.45 hrs</td>
<td></td>
</tr>
<tr>
<td>Tuesday</td>
<td>9 June 2020</td>
<td>09.00 - 16.00 hrs</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Exhibition closed!</td>
<td></td>
</tr>
</tbody>
</table>


**Opening Ceremony and Opening Networking Mixer**

Exhibitors with an Exhibitor Conference badge are invited to the Welcoming Addresses on Saturday 6 June at 14.00. All Exhibitors are welcome to the Opening Networking Mixer at 20.00 hrs in the CityCube (free admission but remember to wear your badge). **Note:** the exhibition remains open during the opening ceremony and plenary sessions (until 18.30 hrs, coffee break from 18.00 – 18.30 hrs) so do not forget to keep staff on your stand.

**Poster Mounting, Removal and Presentation Schedule**

Poster presentations will be held in the exhibition hall from 6 – 8 June. Poster mounting, viewing and removal times are:

- Saturday 6 June 2020 09:30 - 18.30 hrs Poster mounting / viewing
- Sunday 7 June 2020 09.00 - 17.00 hrs Poster viewing
- Monday 8 June 2020 09.00 - 17.00 hrs Poster viewing
- Monday 8 June 2020 17.00 - 17.30 hrs Poster removal

**WiFi and Internet Connections**

WiFi will be available free of charge to all conference participants and exhibitors. To access the free of charge WiFi please use the following log in:

SSID (Name): ESHG2020
Password: eshg2020

Exhibitors requiring a reliable Internet connection on their stand (e.g. for presentations) should order their own connection (see page 22, Section 3, for information and how to order), because continuous access and speed cannot be guaranteed on the general WiFi. **Note:** Exhibitors are only allowed to set up their own Wi-Fi in the stand after approval from CityCube & Messe Berlin. Please use the special form from CityCube & Messe Berlin to get their approval. You can find the form in the on-line portal: [https://beco.messe-berlin.de/en/media/media/neutral/services/pdf/formulare_2018/ins_anmeldung_wlan_ap/download_spichte_0/INS-Internet_Access_exhibitors_WLAN_AP.pdf](https://beco.messe-berlin.de/en/media/media/neutral/services/pdf/formulare_2018/ins_anmeldung_wlan_ap/download_spichte_0/INS-Internet_Access_exhibitors_WLAN_AP.pdf)

**Coffee Breaks, Cash Bar, Lunch, Restaurants & Stand Catering**

During the official breaks of the conference (as published in the conference programme), coffee, tea and refreshments will be served in the exhibition and poster area free of charge for participants and exhibitors.

A Cash Bar will be open in the exhibition/poster area during opening hours of the exhibition. The Cash Bar will offer sandwiches, snacks and beverages at a charge. The menu can be viewed at the Cash Bar.

Lunch boxes can be ordered prior to the conference (NO on-site orders) for Saturday 6, Sunday 7, and Monday 8 June. Go to form 3 in Section 5, for costs and to order.

For stand catering, see page 22, Section 3. It is not allowed to serve drinks and food on your stand, or anywhere else in the CityCube & Messe Berlin, unless these are ordered from Capital Catering (official catering company of CityCube & Messe Berlin).

**Events during the Conference - Social and Commercial**

The Annual Meetings Committee of the ESHG does not allow any company events during the conference (6 – 9 June), outside the time slots for corporate satellite meetings offered in the sponsor programme. Not in the CityCube & Messe Berlin, neither in other locations in Berlin.
Outside these corporate satellite slots, the organisation of social events (so only events with a social character) is allowed under strict conditions and only on Friday evening 5 June (as of 18.00 hrs) and on Sunday evening 7 June (as of 21.00 hrs) and with written permission from Rose International. Please contact Rose International for details.

Note: not following these rules will result in exclusion to participate in the next conference, ESHG 2021.

Sponsor Programme and Advertising
ESHG 2020 offers an attractive range of sponsorship and advertising opportunities, giving considerable exposure before and during the conference. Sponsorship items include e.g. corporate satellite time slots during the conference programme, inserts in the conference bags, badges & lanyards, the conference signage in the CityCube & Messe Berlin, carpet footsteps & logo’s, poster boards, pre- & post conference list mailings, sponsoring ESHG mobile app and many more.

All advertising (also in and around the CityCube & Messe Berlin) and sponsoring for and during ESHG 2020 is exclusively handled by Rose International.
If you have not yet received your copy of the Sponsor Programme, kindly contact Rose International.

ESHG Logo – use of logo by Exhibiting companies
It is allowed to use the official ESHG Logo to promote your presence at ESHG 2020. Please note that it is NOT allowed to use the official ESHG 2020 Banner, as used on the conference website. A special ESHG 2020 banner is created which can be used by exhibitors and sponsors. Please contact Rose International in case you want to receive the ESHG logo and/or ESHG 2020 banner for exhibitors/sponsors.

It is important that the elements of the logo remain consistent. Do not attempt to redraw the lettering, branding elements or alter their relative position. Before reproducing the ESHG logo and/or ESHG 2020 banner, a print proof should be sent to Rose International for approval.

Compliance
The ESHG organises its meetings in compliance with the rules of EFPIA, Eucomed and EACCME with regards to sponsor involvement and recognition. Any (contractual) agreements in contradiction to these rules will be considered void. Remember that company compliance may differ from ESHG compliance.

All companies exhibiting at and/or sponsoring ESHG 2020 are advised to consult the guidelines and codes of practice applicable in Germany. By signing the relevant application form to participate in ESHG 2020, each company agrees to and confirms that it has reviewed the advice and guidelines which determine the applicable codes of practice in Germany and that it will be adhering to all relevant codes and accepts all liability in all cases of non-compliance with these codes (such as EFPIA, MedTech Europe, IFPMA).

Not allowed to advertise prescription drugs
Due to a EU Directive, the FSA-codex as well as the pharma codes, it is forbidden to advertise (show, offer or present) any prescription drugs at ESHG, since not all ESHG participants are MD’s (prescribers).

Literature and Give Aways – Free Literature Table
Distribution of literature and give-aways is not permitted outside the exhibitor’s stand (art. 3.4 of Rose International General Conditions). Any literature found outside exhibitors stands will be trashed.

It is however allowed to display exhibitors material (1 item per exhibitor), in reasonable quantities, on the Free Literature table, section Company Information, in the exhibition area (location to be determined). Please help to keep the table neat and tidy.

Emergency Telephone Numbers
In case of an emergency (fire, medical, etc.) in the CityCube & Messe Berlin please notify the staff at the Conference registration and/or Exhibition Service Desk. They will inform the supervisor of the CityCube & Messe Berlin who will inform the emergencies if necessary.

In case of an emergency during your stay in Berlin (outside the CityCube & Messe Berlin) you can call the emergency hotline 112 (when every second counts).

Also take note of the Safety & Technical Regulations of the CityCube & Messe Berlin available online: https://www.messe-berlin.de/media/mb/mb_media/dlc/Technical_Guidelines_Berlin_ExpoCenter_City.pdf

Cash Dispenser
The location of the nearest cash dispenser is not known yet as per day of printing this manual. More information will follow at a later stage.
Smoking
ESHG 2020 is a non-smoking conference. The CityCube & Messe Berlin and German law, do not allow smoking in any parts of the building, this includes during build-up and break down days as well.

Currency
The currency in Germany is the EURO. For up-to-date exchange rates, check at a currency exchange site on the Internet, e.g. www.xe.com.

Tourist Information

Visa
Remember to check with your travel agency, or with the German consulate or embassy in your country, if you need a visa to enter the country.

Parking Private Cars
Private cars can be parked in car park P14 in front of the CityCube, see map below. Parking vouchers for the whole period can be ordered online upfront through the portal of BECO Messe Berlin (EURO 40,50 + EURO 5.00 administration costs): parking spot guaranteed in case of online ordering upfront. Or daily ticket can be bought on-site (EURO 10.00 in cash only when entering the car park).

Parking Trucks
After unloading (Gate 9), trucks with a pre-ordered parking voucher, can be parked next to Hall 2.2. Note: Vouchers need to be ordered upfront via the online portal of BECO Messe Berlin, see page 23 on how to order. Another option is parking at the public parking lot P12, see map below.

How to get to the CityCube & Messe Berlin
Wether you arrive by plane, train or car, please have a look at the following url on how to get to the CityCube & Messe Berlin: https://2020.eshg.org/index.php/myconference/location-venue/

Map of the CityCube & Messe Berlin
TECHNICAL INFORMATION – SECTION 2

Exhibition Service Desk – Badges Pick up
Exhibitors should check-in at the Exhibition Service Desk, located near the Exhibition Hall (Entrance Hall 7), upon their arrival at the Messe Berlin in order to pick up their Exhibitor Conference or Exhibits Only badge.

Exhibition Service Desk - Opening Hours

<table>
<thead>
<tr>
<th>Stage</th>
<th>Day</th>
<th>Date</th>
<th>Time</th>
</tr>
</thead>
<tbody>
<tr>
<td>Build-up</td>
<td>Thursday</td>
<td>4 June</td>
<td>15.00 – 19.30 hrs only for exhibitors who build their own stand and have a written agreement with Rose International about their construction works on Thursday 4 June 2020.</td>
</tr>
<tr>
<td>Build-up</td>
<td>Friday</td>
<td>5 June</td>
<td>08.00 – 18.00 hrs</td>
</tr>
<tr>
<td>Exhibition</td>
<td>Saturday</td>
<td>6 June</td>
<td>08.30 – 19.00 hrs</td>
</tr>
<tr>
<td>Exhibition</td>
<td>Sunday</td>
<td>7 June</td>
<td>08.30 – 17.30 hrs</td>
</tr>
<tr>
<td>Exhibition / Break-down</td>
<td>Monday</td>
<td>8 June</td>
<td>08.30 – 20.30 hrs</td>
</tr>
</tbody>
</table>

Exhibition Service Desk - Telephone Number
During opening hours of the Exhibition Service Desk from Friday 5 June – Monday 8 June, the following direct telephone line will be in operation: +49 30 3038 81200. To reach Rose International on Thursday 4 June, please call their office number: +31 70 383 8901.

Build-up Schedule
Exhibitors are strongly advised to use the standard stand construction package (included in the stand space fee, see also form 2a in Section 5), because build-up and break-down times are limited.

A. Schedule for exhibitors using the standard stand construction package

<table>
<thead>
<tr>
<th>Stage</th>
<th>Day</th>
<th>Date</th>
<th>Time</th>
</tr>
</thead>
<tbody>
<tr>
<td>Thursday, 4 June</td>
<td>NO ACCESS for exhibitors who use the package of standard stand construction (Form 2a in Section 5)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Friday, 5 June</td>
<td>08.30 – 17.30 hrs</td>
<td>Bringing in and installation of exhibits. <strong>Note:</strong> Deposit EURO 200.00 in cash for unloading a car/truck via the loading bay. See Delivery and Removal Exhibits on page 10.</td>
<td></td>
</tr>
<tr>
<td>Friday, 5 June</td>
<td>16.30 hrs</td>
<td>Aisles must be clear and empties and packing materials taken for storage.</td>
<td></td>
</tr>
<tr>
<td>Friday, 5 June</td>
<td>16.30 – 17.30 hrs</td>
<td>Installation of exhibits inside the stands only, no more movements in the aisles in view of cleaning and carpeting of aisles.</td>
<td></td>
</tr>
</tbody>
</table>

B. Schedule for exhibitors bringing and building their own stand (design stand)

<table>
<thead>
<tr>
<th>Stage</th>
<th>Day</th>
<th>Date</th>
<th>Time</th>
</tr>
</thead>
<tbody>
<tr>
<td>Thursday, 4 June</td>
<td>09.00 – 19.00 hrs</td>
<td>Stand construction works by exhibitors and their stand contractors who bring and build their own stand (Form 2b, Section 5) and have a written agreement with Rose International about their construction works on Thursday 4 June 2020.</td>
<td></td>
</tr>
<tr>
<td>Friday, 5 June</td>
<td>08.30 – 17.30 hrs</td>
<td><strong>All construction works must be finished on Thursday 4 June by 19.00 hrs, no construction works whatsoever allowed on Friday 5 June. Note:</strong> Deposit EURO 200.00 in cash for unloading a car/truck via the loading bay. See Delivery and Removal Exhibits on page 10.</td>
<td></td>
</tr>
<tr>
<td>Friday, 5 June</td>
<td>16.30 hrs</td>
<td>Bringing in and installation of exhibits inside the stand. <strong>Note:</strong> Deposit EURO 200.00 in cash for unloading a car/truck via the loading bay. See Delivery and Removal Exhibits on page 10.</td>
<td></td>
</tr>
<tr>
<td>Friday, 5 June</td>
<td>16.30 – 17.30 hrs</td>
<td>Aisles must be clear and empties and packing materials taken for storage.</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Installation of exhibits inside the stands only, no more movements in the aisles in view of cleaning and carpeting of aisles.</td>
</tr>
</tbody>
</table>

▶ Continued on next page.
► If in doubt whether you belong to group A (standard stand construction stand) or group B (design/own stand), check with Rose International to avoid misunderstandings on your build-up schedule.

There will be absolutely no access on Thursday for exhibitors of Group A (Standard stand). For Group B (Design stand) only access if exhibitor or his stand contractor has a written agreement with Rose International about their building up schedule on Thursday 4 June.

An over-all schedule of build-up procedures is given on page 14 (this Section). Also see the Traffic Guide on page 13.

Contractual working hours agreed with the Messe Berlin do not allow for any delay in leaving the exhibition area after contractual hours. If an exhibitor, his staff, his contractor or his supplier does not leave the premises at, or before, the times printed on the previous page, the exhibitor will be held responsible for additional rental and other fees incurred.

Break-down Schedule

<table>
<thead>
<tr>
<th>A. Schedule for exhibitors using the standard stand construction package</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Monday, 8 June</strong></td>
</tr>
<tr>
<td>17.45 – 18.15 hrs as of 18.15 hrs</td>
</tr>
<tr>
<td>Packing up activities inside the stand only.</td>
</tr>
<tr>
<td>Delivery of empties (small ones first) to the stands, as soon as</td>
</tr>
<tr>
<td>all participants have left the exhibition area and the carpet in</td>
</tr>
<tr>
<td>the main aisles has been removed. Note: companies leaving</td>
</tr>
<tr>
<td>earlier will be excluded from participation at ESHG 2021!</td>
</tr>
<tr>
<td>18.30 – 20.00 hrs</td>
</tr>
<tr>
<td>Taking exhibits out of the exhibition hall.</td>
</tr>
<tr>
<td>19.00 hrs</td>
</tr>
<tr>
<td>Dismantling standard stand construction by the stand</td>
</tr>
<tr>
<td>contractor starts.</td>
</tr>
<tr>
<td>20.00 hrs (strict)</td>
</tr>
<tr>
<td>All exhibits and exhibitor’s materials should have been</td>
</tr>
<tr>
<td>taken out of the stands and the exhibition areas.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>B. Schedule for exhibitors bringing and building their own stand (design stand)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Monday, 8 June</strong></td>
</tr>
<tr>
<td>17.45 – 18.15 hrs as of 18.15 hrs</td>
</tr>
<tr>
<td>Packing up activities inside the stand only.</td>
</tr>
<tr>
<td>Delivery of empties to the stands, as soon as all participants</td>
</tr>
<tr>
<td>have left the exhibition area and the carpet in the main aisles</td>
</tr>
<tr>
<td>has been removed.</td>
</tr>
<tr>
<td>18.30 – 22.30 hrs</td>
</tr>
<tr>
<td>Break-down and taking materials and exhibits out of the</td>
</tr>
<tr>
<td>exhibition hall.</td>
</tr>
<tr>
<td>22.30 hrs (strict)</td>
</tr>
<tr>
<td>The premises must be completely cleared of all materials</td>
</tr>
<tr>
<td>and exhibits.</td>
</tr>
</tbody>
</table>

Important note:
- At 22.30 hrs on Monday 8 June all materials/exhibits must have been taken out of the exhibition area in view of the contractual rental period. After 22.30 hrs the organisers are entitled to have goods and (stand) materials removed and stored at the expense of the relevant exhibitor.

Occupation of Exhibit Space

If an exhibitor has not taken up his stand space on:

<table>
<thead>
<tr>
<th>A. Friday 5 June 2020 at 16.30 hrs – exhibitors using the standard stand construction package</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>B. Thursday 4 June 2020 at 19.00 hrs – exhibitors bringing/building their own stand</th>
</tr>
</thead>
</table>

Rose International may dispose of exhibitor’s stand space without notice or proof of default. The agreed fees remain due in full and the exhibitor is not entitled to any compensation.
Technical Specifications
Below are important technical specifications related to (the use of) your exhibit space, the standard stand construction package, and the exhibition area in general.

| Building height and how to use your exhibit space | Stand walls must be **2.50 m high exactly**, not lower, not higher, measured from the floor of the hall, not from e.g. a raised or technical floor.
| | It is **not allowed to use the walls of neighbouring stands**, each stand must have its own walls, finished to the satisfaction of the organisers.
| | • **In-line stands** should have **side and back walls** measuring the full depth, width and height (2.50 m) of the rented stand space.
| | • **Head stands** should have **a back wall** covering the full width and height (2.50 m) of the stand. Partly closed side walls are advisable in order to hide e.g. the backside, and wires of spotlights, of a display system in the stand. Contact Rose International for advice.
| | • **Corner stands** must have **two back walls** over the full depth and height (2.50 m) of the stand.

| Objects in stands | For **objects higher than 2.50 m permission is required** from Rose International. These higher objects should be placed at a minimum distance of 0.75 m inward from the stand front, side and back lines or walls.
| | If you intend to **bring a display system** (e.g. pop-up display) to put in your stand, please inform Rose International of the measurements (height x width in m) so we can check if the display will fit. For spotlights on your system: also see below.

| Displays in stands | All stand floors must be carpeted.
| | **Carpet for the standard stand construction stands is included in the package** (go to page 20 for instructions on how to indicate your choice of colour). **Note:** Carpet in aisles of the exhibition is red.
| | Exhibitors who bring/build their own stand should bring their own carpet or can order this. Please contact A-booth if you wish to order any carpet.

| Floor material exhibition area | The exhibition hall has a wooden floor. Aisles will be carpeted (red) and carpet in the stands is mandatory.

| Carpet in stands | Regular European plugs and sockets (Schuko) are used in Germany. Adapters (e.g. UK to European) can be ordered through the online portal of A-booth.
| | **For equipment requiring 110/120V, a transformer is needed to connect to 230V/ 400V.** Although we advise exhibitors to bring their own transformer if their equipment needs this, transformers can also be ordered with A-booth, please contact them directly, see details page 19. **No on-site** ordering of transformers.

| Max floor load | 1000 kg / m²
| Electricity | 3,3kw/16A – basic electrical installation 230/400V, installation on site accord. To VDE 0100
| | Electricity connections come from the floor.
| | Also see important information and instructions on page 20, Section 3.

| Plugs, sockets and adapters | **For equipment requiring 110/120V, a transformer is needed to connect to 230V/ 400V.** Although we advise exhibitors to bring their own transformer if their equipment needs this, transformers can also be ordered with A-booth, please contact them directly, see details page 19. **No on-site** ordering of transformers.

| Suspensions/ Rigging | The height of both halls allows for suspensions and rigging. Please contact Rose International well in advance if you have any plans for suspensions over your stand. These need careful planning (build-up time is limited!) and the approval of Rose International **before 1 April 2020**. All costs involved in rigging/suspenions will be for the exhibitor. See also Section 6 with important regulations.

---

**Booth Inspection**
Inspection of the booths by Rose International is carried out continuously during build-up procedures to make sure that exhibitors receive the services ordered, and to see to it that the instructions of, and on behalf of, the organisers and the CityCube & Messe Berlin are taken into account.
Access to the Exhibition Hall during Build-up hours

<table>
<thead>
<tr>
<th>A. Exhibitors using the package of standard stand construction</th>
</tr>
</thead>
<tbody>
<tr>
<td>- <strong>Access on Friday 5 June only.</strong></td>
</tr>
<tr>
<td>- Exhibitors who need to unload a car or truck: see “Delivery &amp; Removal of Exhibits” below.</td>
</tr>
<tr>
<td>- Entrance during build-up for exhibitors on <strong>Friday 5 June</strong> is through Entrance Hall 7 in case of hand-carrying their materials. Unloading a car or truck is through Gate 9. <strong>Note:</strong> Do not forget the deposit of EURO 200.00 (<strong>cash only</strong>).</td>
</tr>
<tr>
<td>- <strong>Worker badges for build-up</strong> are required for all persons entering the exhibition hall who do not have an Exhibitor Conference or Exhibits ONLY badge ordered with Rose International.</td>
</tr>
<tr>
<td>- Unloading and bringing in of exhibits to be finalised before 16.30 hrs on Friday 5 June.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>B. Exhibitors bringing and building their own stand (design stand)</th>
</tr>
</thead>
<tbody>
<tr>
<td>- <strong>Access on Thursday 4 and Friday 5 June.</strong></td>
</tr>
<tr>
<td>- Exhibitors who need to unload a car or truck: see “Delivery &amp; Removal of Exhibits” below.</td>
</tr>
<tr>
<td>- Entrance during build-up for exhibitors on Thursday 4 &amp; Friday 5 June is through Entrance Hall 7 in case of hand-carrying their materials. Unloading a car or truck is through Gate 9. <strong>Note:</strong> Do not forget the deposit of EURO 200.00 (<strong>cash only</strong>), see Traffic Guide on page 13.</td>
</tr>
<tr>
<td>- Stand materials should be brought in on Thursday 4 June, and <strong>all construction works must be finished before 19.00 hrs on Thursday 4 June (strict).</strong></td>
</tr>
<tr>
<td>- <strong>Worker badges for build-up</strong> on Thursday 4 June and Friday 5 June are required for all persons who do not have an Exhibitor Conference or Exhibits ONLY badge ordered with Rose International.</td>
</tr>
<tr>
<td>- Unloading and bringing in of exhibits should be finalised <strong>before 16.30 hrs on Friday 5 June.</strong></td>
</tr>
</tbody>
</table>

**Delivery & Removal of Exhibits to/from the Exhibition Hall**

The delivery and removal of exhibition goods (non-hand carrying) during build-up and break-down, has to go via Gate 9 of Messe Berlin; see delivery access map on page 12. Please also see important regulations that apply during build-up and break-down in Section 6, pages 42 - 45. The following instructions apply for the delivery and (un)loading of goods.

- Valverde is the official ESHG 2020 freight forwarder, appointed by Rose International.
- The use of forklift trucks and other motorized transport and lifting equipment by other parties than Valverde is not allowed.
- For parking of trucks: see page 6.
- For access to Gate 9, please see map on page 12.
- Each vehicle entering Gate 9 needs to pay a deposit of EURO 200.00 (**cash only**) per car/truck, additional deposit of **EURO 200.00** in case of trailer. See Traffic Guide on page 13 for more details. **Note:** Cars/trucks not leaving the delivery area on time (your exit time will be stamped on your deposit ticket) will not get the refund of their deposit.
- In case of hand carrying items we advise you to park your car at P14 in front of the CityCube, see map on page 12. Parking vouchers for the whole period can be ordered online upfront through the portal of BECO Messe Berlin (EURO 40.50 + **EURO 5.00** administration costs): parking spot guaranteed in case of online ordering upfront. Or daily ticket can be bought on-site (EURO 10.00 in cash only when entering the car park).
- Hand carrying items which need to be delivered during exhibition days can go through Entrance Hall 7. Non-hand carrying items which need to be delivered during exhibition days need to go through Valverde, see contact details page 25.

**List of Exhibitors & Floor plan**


**Stand Number & Final Stand Allocation**

Stand locations and stand numbers will be (re-)confirmed by Rose International in April 2020. In case it is necessary to change an exhibitor’s stand location and/or stand number, the exhibitor will be notified immediately.

**Animals**

It is not allowed to bring any animals into the building. Exception will be made for service dogs.

**Rules & Regulations, General Conditions – Rose International**

For the Rose International Rules & Regulations, go to Section 6.
**Rules & Regulations, Documents – CityCube & Messe Berlin**

For CityCube & Messe Berlin Safety Technical Regulations, see the following link:  
[https://www.messe-berlin.de/media/mb/mb_media/dlc/Technical_Guidelines_Berlin_ExpoCenter_City.pdf](https://www.messe-berlin.de/media/mb/mb_media/dlc/Technical_Guidelines_Berlin_ExpoCenter_City.pdf)

**Liability**

Neither the exhibition organisers or the (official) service suppliers, nor the conference organisers, the CityCube & Messe Berlin and/or the city of Berlin, nor the ESHG can accept responsibility for the security and safety of the booths, their contents and exhibitors’ staff. Neither can they accept responsibility for damage to or theft of any goods whatsoever. According to Article 9 of the General Conditions of Rose International, participation in the exhibition is at the risk of the exhibitor under all circumstances.

Exhibitors accept full responsibility for rented equipment by signing the relevant order form(s) and/or when ordering on-line. The exhibitor will be charged for any loss of or damage to rented equipment. Any damage to the building will be charged to the relevant exhibitor.

See also important note on liability on page 43, Section 6.

**Insurance**

All exhibitors should take care of an insurance to cover third party liability including liability towards Rose International, the ESHG, the congress centre and all service suppliers. All rented equipment must be insured by the exhibitor.

If you do not have an insurance, the CityCube & Messe Berlin offers a special insurance, which you can purchase online. All information can be found in the online portal from the CityCube & Messe Berlin. Please see page 23.

**Theft Prevention - Security**

Exhibitors who wish to order a security guard on the stand, please see page 22. We strongly advise exhibitors to observe the following suggestions for theft prevention.

**During Build-up**
- Bring valuable and personal goods into the building as late as possible and do not leave unguarded.
- When leaving the building after or during build-up, mark your stand site with a ribbon. Exhibition organisers and security will know that persons behind the ribbon do not belong in your stand.
- Staff your booth during the entire build-up period, and in particular after your exhibits have been installed.
- Also observe other periods when the public will be around.
- Do not leave valuable goods in the stand when leaving. Take these with you (preferably), or lock away.

**During Exhibition Opening Hours**
- Do not leave your stand unmanned during opening hours of the exhibition.
- Arrive preferably 15 minutes before opening time of the exhibition.
- Poster viewing hours run concurrent with exhibition opening hours: so do not come late, and do not leave early.
- Always keep your valuable and personal belongings locked away.
- After closing of the exhibition, keep your stand manned until all visitors have left the exhibition area.
- Make sure to take with you, or lock away, valuable goods at the end of each exhibition day.

**During Break-down**
- Remove all valuable and personal goods as quickly as possible from the building when the exhibition closes, and leave these in a safe place.
- Keep your stand manned permanently by one person at least until all your goods have been removed and taken out of the exhibition hall.

**Waste Disposal & Environmental Regulations**

Exhibitors, their stand contractors and suppliers are obliged to dispose their own waste. Any waste, including promotional material, left behind will be removed by the organizers at the expense of the exhibitor concerned. For exhibitors with a standard stand construction containers will be available on site for waste disposal. Stand contractors who are building a Design stand will need to order their own container via the BECO Messe Berlin on-line portal or take out the waste themselves.

### Information for Exhibitors, Stand Builders and Commissioned Suppliers

<table>
<thead>
<tr>
<th>Setting-up</th>
<th>During Exhibition</th>
<th>Dismantling</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Cars</strong></td>
<td>08:00 – 19:00 h</td>
<td>08:00 – 08:30 h</td>
</tr>
<tr>
<td>Total weight up to 3.49 t</td>
<td>max. stay: 2 hours</td>
<td>deposit *</td>
</tr>
<tr>
<td>240 € deposit</td>
<td>08:30 – 17:30 h</td>
<td>deposit *</td>
</tr>
<tr>
<td>With Trailer</td>
<td>max. stay: 2 hours</td>
<td>08:00 – 08:30 h</td>
</tr>
<tr>
<td>extra 200 € deposit</td>
<td>deposit *</td>
<td>08:30 – 17:30 h</td>
</tr>
<tr>
<td><strong>Trucks</strong></td>
<td>08:00 – 19:00 h</td>
<td>08:00 – 08:30 h</td>
</tr>
<tr>
<td>3.5 t up to 7.49 t</td>
<td>max. stay: 3 hours</td>
<td>deposit *</td>
</tr>
<tr>
<td>220 € deposit</td>
<td>08:30 – 17:30 h</td>
<td>deposit *</td>
</tr>
<tr>
<td>With Trailer</td>
<td>max. stay: 3 hours</td>
<td>08:00 – 08:30 h</td>
</tr>
<tr>
<td>extra 200 € deposit</td>
<td>deposit *</td>
<td>08:30 – 17:30 h</td>
</tr>
<tr>
<td><strong>Trucks</strong></td>
<td>08:00 – 19:00 h</td>
<td>08:00 – 08:30 h</td>
</tr>
<tr>
<td>Total weight over 7.5 t</td>
<td>max. stay: 4 hours</td>
<td>deposit *</td>
</tr>
<tr>
<td>260 € deposit</td>
<td>08:30 – 17:30 h</td>
<td>deposit *</td>
</tr>
<tr>
<td>With Trailer</td>
<td>max. stay: 4 hours</td>
<td>08:00 – 08:30 h</td>
</tr>
<tr>
<td>extra 200 € deposit</td>
<td>deposit *</td>
<td>08:30 – 17:30 h</td>
</tr>
</tbody>
</table>

### Traffic Guide

**No car or truck entry**

Car parking area P14
- pre-order voucher on-line
- €10.00 per day cash

Trucks can be parked for the whole duration of ESHG with pre-ordered voucher with access through Gate 9.

**Breakdown times:**
- Standard stands: 17:45 – 20:00 h
- Design stands: 17:45 – 22:30 h

### Access cars/trucks for loading

- Gate 9: 16:30 h
- Exhibition hall gates open: 18:15 h

### Entrance/Exit

The deposit per car and trailer is: 200.00 €. Please make sure you have the exact amount in cash. Please note the exit times listed on your deposit receipt. Failure to observe the access times will result in forfeiture of the deposit.

Kindly note that entrance and exit must take place through the same gate in order to refund the deposit.

### Transport partners

Valverde BV - email: eshg@valverde.nl

### Unauthorized Parking

Unauthorized parked vehicles or loading units will be towed away at the costs and the risk of the vehicle owner.

### Free truck parking

Long term parking for trucks (free of charge) is available at AVUS-Nordkurve (P12). During construction and dismantling is also available at AVUS-Nordkurve (P13). Information about Environmental Protection is available under: https://www.berlin.de/sanuvk/umwelt/luftqualitaet/umweltzone/index_en.shtml
## Schedule of Build-up Procedures

<table>
<thead>
<tr>
<th>ACTIVITY</th>
<th>Thursday 4 June</th>
<th>Friday 5 June</th>
<th>REMARKS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bringing in of <strong>stand</strong> materials/shipments for <strong>exhibitors building their own stand</strong> (<strong>design stand</strong>)</td>
<td>09.00 – 15.00</td>
<td>-</td>
<td>If you build your own stand, make sure to instruct Valverde to deliver your materials early on Thursday 4 June.</td>
</tr>
<tr>
<td><strong>Exhibitors bringing/building their own stand</strong> (<strong>design stand</strong>)</td>
<td>Construction Works * 09.00 - 19.00</td>
<td>Installation of Exhibits 08.30 – 17.30</td>
<td>* Agreement required with Rose Int. for construction on Thursday 4 June. <strong>All construction works should be finished on Thursday at 19.00 hrs.</strong></td>
</tr>
<tr>
<td>Bringing in and installation of exhibits by exhibitors using the <strong>package of standard construction</strong></td>
<td>No Access on Thursday!</td>
<td>08.30 – 17.30</td>
<td></td>
</tr>
<tr>
<td><strong>Aisles must be cleared of all goods, waste materials, empties etc.</strong></td>
<td>-</td>
<td>16.30 strict</td>
<td>- Storage empties: Valverde (Section 4)</td>
</tr>
<tr>
<td><strong>Aisles will be cleaned and carpeted</strong></td>
<td>-</td>
<td>After 16.30</td>
<td>Concerns the aisles in and around the exhibition areas.</td>
</tr>
<tr>
<td><strong>Collection of empties for storage by Valverde</strong></td>
<td>-</td>
<td>08.30 – 16.30</td>
<td>Pre-order storage for your empties: Valverde, Section 4.</td>
</tr>
<tr>
<td>Ordered furniture brought to stands</td>
<td>End of the day</td>
<td>-</td>
<td>Ordered items will be placed in the stand by Square.</td>
</tr>
<tr>
<td>Rented media equipment brought to stands and installed</td>
<td>End of the day</td>
<td>-</td>
<td>Ordered items will be placed in the stand by Messe Berlin.</td>
</tr>
<tr>
<td>Internet access installation</td>
<td>-</td>
<td>-</td>
<td>Ordered internet line already in stand.</td>
</tr>
<tr>
<td>Ordered plants and flowers brought to stands</td>
<td>-</td>
<td>09.00 – 17.30</td>
<td>Plants and Flowers will be placed in the stand by Messe Berlin.</td>
</tr>
<tr>
<td>Stand floors and general cleaning of the exhibition stands and areas</td>
<td>Evening</td>
<td>-</td>
<td>Stand floor cleaning is included in your stand space fee, as well as on Saturday and Sunday evening.</td>
</tr>
</tbody>
</table>

---

**The Exhibition opens on Saturday 6 June at 09.30 hrs**

**Exhibitors should be present at 09.15 hrs**
GENERAL INFORMATION - EXHIBITION SERVICES

- In this Section you will find important information on the services offered by Rose International and its official suppliers, as well as contact details of these suppliers. Suppliers have been appointed by Rose International in order to secure correct and timely build-up and planning procedures. Please read this information before going to the relevant order forms in Section 5.
- Orders should reach suppliers before the deadline stated on the individual forms and in the overview of deadlines on page 31. Orders received after deadlines, and on-site, will cause delays in your building-up procedures and incur surcharges as specified on each order form or the different online portals.
- Forms marked “Mandatory”: must be completed and returned by each exhibitor before the deadlines.
- Suppliers marked “Exclusive supplier”: it is not allowed to use other suppliers for these services.
- For any questions regarding the offered services, kindly contact the relevant suppliers.
- A number of services are On Request. For services not listed, contact Rose International.
- All fees in this manual are exclusive VAT. VAT will be specified on invoices, if applicable in your situation. For VAT Reclaim see page 19 in this Section.

SERVICES - ROSE INTERNATIONAL
Deadline: see below in table
Forms in this Manual, Section 5

<table>
<thead>
<tr>
<th>Services</th>
<th>Deadline</th>
<th>How to order</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Exhibitors Manual</td>
<td></td>
<td>Download</td>
</tr>
<tr>
<td>2. Catalogue &amp; Subject Index entry – Mandatory</td>
<td>5 March 2020</td>
<td>Form by e-mail</td>
</tr>
<tr>
<td>3. Badges (Exhibitor Conference and Exhibits Only) – Mandatory</td>
<td>1 May 2020</td>
<td>Form by e-mail</td>
</tr>
<tr>
<td>4. Payment Procedures – Mandatory</td>
<td>1 May 2020</td>
<td>Form 1</td>
</tr>
<tr>
<td>5. Standard Stand Construction – Mandatory</td>
<td>1 May 2020</td>
<td>Form 2a</td>
</tr>
<tr>
<td>6. Design Stand – Mandatory</td>
<td>1 April 2020</td>
<td>Form 2b</td>
</tr>
<tr>
<td>7. Networking Evening &amp; Lunch Boxes</td>
<td>1 May 2020</td>
<td>Form 3</td>
</tr>
<tr>
<td>8. Co-exhibitor on the Stand</td>
<td></td>
<td>On request</td>
</tr>
<tr>
<td>9. VAT &amp; VAT Reclaim</td>
<td></td>
<td>On request</td>
</tr>
</tbody>
</table>

Name: Rose International, Exhibition Management & Congress Consultancy bv
Address: P.O. Box 93260, NL-2509 AG The Hague, the Netherlands
Contacts: Flora van Laer
          Krista Vink
          E-mail fvanlaer@rose-international.com
          kvink@rose-international.com
Telephone: +31(0)70 383 89 01
          Fax: +31(0)70 381 89 36

Exhibitors Manual Download
Make sure that your staff members and contractors/suppliers receive and read the entire manual, not just parts of it because they will miss crucial information causing your staff members serious on-site problems. The manual can be downloaded from the conference website, https://2020.eshg.org/index.php/exhibition/.
**Catalogue & Subject Index Entry**

Exhibitors are entitled to company and product information in the exhibition catalogue as well as in the ESHG Conference App. In addition the ESHG Conference App will provide a subject/category index with relevant companies per subject. The subject index will not be published in the Exhibition Catalogue. Exhibitors receive the entry form by e-mail in Excel format. The form should be returned to Rose International in the same, Excel, format (do not pdf!).

Catalogue & subject index entries must reach Rose International before 5 March 2020. If your form has not reached us by this date, your listing will be limited to company name and stand number.

**Badges**

The following 2 types of badges are available for exhibitors:

A. Exhibitor Conference Badges, exclusive for exhibiting company staff
B. Exhibits Only Badges

Please see below for details, applicable fees and order process.

### A. Exhibitor Conference Badges – Access to Exhibition & Scientific Sessions

Each Exhibiting Company receives the following number of free Exhibitor Conference Badges (with access to the Scientific Sessions):

<table>
<thead>
<tr>
<th>Stand Size</th>
<th>Free Exhibitor Conference Badges</th>
</tr>
</thead>
<tbody>
<tr>
<td>6 – 14 m²</td>
<td>2</td>
</tr>
<tr>
<td>15 – 24 m²</td>
<td>3</td>
</tr>
<tr>
<td>25 – 33 m²</td>
<td>4</td>
</tr>
<tr>
<td>34 – 42 m²</td>
<td>5</td>
</tr>
<tr>
<td>43 – 51 m²</td>
<td>6</td>
</tr>
<tr>
<td>52 – 60 m²</td>
<td>7</td>
</tr>
<tr>
<td>&gt;60 m²</td>
<td>8</td>
</tr>
</tbody>
</table>

Exhibitors receive the badge form by e-mail in Excel format; the form should be returned to Rose International by e-mail, in the same format, Excel (do not pdf!), before 1 May 2020 to benefit from the reduced rate.

Exhibitor Conference Badges give free access to the exhibition area, the scientific sessions (provided that seats are available), the Opening Ceremony and the Opening Networking event on Saturday 6 June (time schedule on page 4, Section 1). Exhibitor Conference Badges include refreshments which are free for participants during the official breaks (printed in the final programme).

In addition to the free Exhibitor Conference Badges (see above the free allowance) additional Exhibitor Conference Badges (full conference registration for exhibiting company staff) are available at a fee of EURO 270.00, if ordered before 1 May 2020. After this date the fee will be EURO 295.00. **Exhibitor Conference Badges are available exclusively for exhibiting company staff.** These badges can be ordered with the Excel order form which exhibitors receive from Rose International.

### B. Exhibits ONLY Badges – Access to Exhibition ONLY

In addition, each exhibiting company will receive 1 (one) free Exhibits ONLY Badge (valid for all three exhibition days). Additional Exhibits Only Badges can be ordered at EURO 95.00 each, if ordered before 1 May 2020. For badges ordered after 1 May the fee will be EURO 105.00. Exhibits ONLY Badges give access to the exhibition area and corporate satellites, not to scientific sessions, and include refreshments available free of charge to participants.

Exhibits Only Badges can be ordered with the Excel order form which exhibitors receive from Rose International. Exhibits Only Badges are also available for exhibitors’ guests who wish to visit the exhibition. Exhibits Only Badges can be purchased on-site (at EURO 105.00 each), at the Rose International Exhibition Service Desk, but **pre-ordering is preferred**, since **on-site orders take time to process** so will cause a delay for your staff.

► **Continued on next page.**
Important Information – Exhibitor Conference and Exhibits Only Badges

- Exhibitor Conference Badges will show the name of the exhibiting company and the personal name of the staff member (both are mandatory), as well as the text EXHIBITOR.
- Exhibits Only Badges will have, besides company (or institution for e.g. guests) and personal name, the text EXHIBITS ONLY.
- Badges will not be sent to exhibitors or guests in advance.
- Badges must be collected and signed for by individual members of exhibitor’s staff, but may also be collected and signed for by one of the exhibitors’ staff members.
- Collection of badges at the Exhibition Service Desk of Rose International near the Exhibition Hall (Entrance Hall 7).
- Opening hours of the Exhibition Service Desk:
  - Thursday 4 June 14.00 – 19.30 hrs (design stands only)
  - Friday 5 June 08.00 – 18.00 hrs (build-up all exhibitors)
  - Saturday 6 June 08.30 – 19.00 hrs
  - Sunday 7 June 08.30 – 17.30 hrs
  - Monday 8 June 08.30 – 20.30 hrs (break-down as of 18.30 hrs)
- Outside these opening hours, the desk can be reached by telephone: +31 70 383 8901.
- All badges will have a barcode which can be scanned by exhibitors and/or corporate satellite organisers (after approval of the badge holder). The barcode provides the company name, personal name and email address of the badge holder.
- Badges must be worn visibly at all times in view of security and access procedures.

Lost or Forgotten – Exhibitor Conference and Exhibits Only Badges

Exhibitors who lose, or forget to bring to the congress centre, their badge (Exhibitor Conference or Exhibits Only Badge) will be able to buy an Exhibits Only Badge at a fee of EURO 105.00 per badge, or an Exhibitor Conference Badge (for exhibiting company staff only) at a fee, i.e. EURO 295.00. Badge preparation on-site will cause a delay in accessing the exhibition and conference levels.

Badges will not be re-issued, under any circumstances.

Changes and Cancellations – Exhibitor Conference and Exhibits Only Badges

- Exhibitor Conference and Exhibits ONLY badges can be pre-ordered until 21 May 2020. After 21 May all badges need to be ordered and paid for on-site.
- Personal names for the badges may be changed free of charge before 21 May 2020.
- After 21 May (so also on-site) there is a charge of EURO 20.00 excl. VAT for each change. Payment on-site when collecting the badges.
- Cancelled badges will not be refunded at any time and remain payable in full.

Conference Registrations for Exhibitor’s guests

Exhibitor’s guests, who wish to be registered as a full/regular participant of the conference should be registered on-line at https://2020.eshg.org/index.php/myconference/registration/. Reduced rates are until 2 April 2020. The regular rate applies from 3 April – 25 May. After 25 May and on-site the late fee will apply. Note: it is NOT possible to order Exhibitor Conference Badges for guests, since these badges are exclusive for exhibiting company staff.

Access during Build-up & Break-down

Rose worker badges for build-up are required for all persons (not for exhibitors who have an Exhibitor Conference or Exhibits Only Badge) working during build-up on Thursday 4 June, Friday 5 June and breakdown. These badges can be picked up on site at the Rose International Exhibition Service. On Thursday 4 June in the morning, Rose staff will hand them out in the Exhibition Hall.

Payment Procedures

1. Exhibitors receive an invoice, with specified VAT if applicable, for all their orders. The invoice will show the amount due in EURO.
2. Orders received up to 1 May 2020 may be paid by bank transfer or by credit card (see further information on Form 1, Payments to Rose International).
3. Orders received between 1 May and 21 May and on-site will be charged at the applicable late fees and should be paid by credit card (surcharge for credit card payment applies).
4. After 21 May 2020 no more pre-ordering of services only on-site orders for badges.
5. In case a PO/reference number is needed on your invoice, please fill in this number on Form 1. All bank costs are for account of the exhibitor, instruct your bank accordingly when making a bank transfer. Always use Swift/BIC code and IBAN as stated on your invoice.
Any bank costs incurred by Rose International need to be reimbursed on-site, in cash, or by credit card (surcharge for credit card payment applies).

6. All Credit Card payments, before the conference and on-site, incur a surcharge of 5% on total due, including VAT if applicable, plus EURO 2.00 transaction costs.

7. An administration fee of EURO 50.00 will be charged if an invoice needs to be re-issued on the request of the exhibitor, e.g. with different name/address, or other changes.

**Standard Stand Construction or Design (own) Stand**

Each exhibitor needs to fill in either Form 2a or 2b, see instructions below.

**A. Companies using the standard stand construction package – Form 2a**

If you are using the package of standard stand construction (included in the exhibit space fee) please read, sign and return Form 2a. All exhibitors, are obliged to read the ESHG 2020 Exhibitors’ Manual and sign Form 2a to confirm this.

The package includes:
- Stand walls 250 cm high.
- Fascia board with company name and stand number in standard lettering, max. 20 characters \(^1\).
- One spotlight/3 m\(^2\), including electricity connection 2 kW + 2 sockets + consumption \(^2\).
- Carpet: see colour catalogue via the on-line portal of A-booth \(^3\).

Form 2a should be returned to Rose International before 1 May 2020.

1. Please fill in, via the on-line portal of A-booth, how your company name should show on the fascia board. For instructions how to log in on the A-booth portal see page 36.
2. In case more kW is needed or 24-continuous power: order on-line, see page 36 for details.
3. Mark the carpet colour you wish to have in your stand also on-line via the A-booth portal (default colour is Mix Anthracite Note: Carpet in the aisles is red). For on-line ordering via A-booth see page 36.

**B. Companies building their own stand (Design stand) – Form 2b**

If you bring/build your own stand (Note: build-up time is limited, we highly recommend exhibitors to use the package of standard stand construction) please fill out and return Form 2b.

- The exhibitor, or his stand contractor, should agree with Rose International on construction works to be carried out on Thursday 4 June (no construction works allowed on Friday 5 June). See detailed build-up schedule on pages 7 - 8.
- It is not possible to order parts of the package of standard stand construction if you build your own stand, neither is there a reduction on the stand space fee if you bring/build your own stand.
- The stand space includes a 2 kW electricity connection + 2 sockets + consumption: more power and/or 24hr continuous power can be ordered on-line, see page 36 for details.

1. All exhibitors, as well as their stand contractors and other suppliers, are obliged to read the ESHG 2020 Exhibitors’ Manual and sign Form 2b to confirm this. Form 2b should be returned to Rose International before 1 April 2020.
2. The stand design must reach Rose International for written approval before 1 April 2020.
3. The design should be scaled with full measurements in cm, including height of the stand walls (should be 2.50 m exactly, measured from the floor of the hall) and of any objects inside the stand which are higher than 2.50 m. Further important instructions: see Section 6.
Networking Evening

Exhibitors who would like to join the Networking Evening on Monday 8 June, please order tickets using Form 3. For details on the event see the conference website: https://2020.eshg.org/index.php/myconference/official-events/. Capacity is limited, so register early.

Lunch Boxes

Lunch boxes can be ordered by exhibitors for Saturday 6, Sunday 7, and Monday 8 June, use Form 3. No on-site ordering of these lunch boxes. Note: no exchange of the actual vouchers on-site, e.g. change the warm lunch voucher for a cold lunch voucher. For details on the content of the lunch boxes, please see: https://2020.eshg.org/wp-content/uploads/2019/11/2020-ESHG-Information-on-Lunch-Bag.pdf

On Saturday 6, Sunday 7 and Monday 8 June the ordered lunch boxes will be available at the coffee terraces in the Exhibition area around 11.45 hrs daily.

Tickets Pick-up – Networking Evening & Lunch Boxes

Ordered tickets for the Networking evening and lunch boxes will be given to the person designated by the exhibiting company, no individual pick-up of these tickets. The name of the designated person should be filled in on Form 3. Tickets should be picked up at the Exhibition Service Desk (opening days/hours on page 7). Note: Lost or forgotten tickets cannot be replaced or refunded.

Co-exhibitor on the Stand

Exhibitors may share the stand with their official local distributor/agent for Germany (one company). The exhibitor will be charged for the co-exhibitor fee of EURO 800.00. This fee covers one Exhibitor Conference Badge for the agent/distributor, their company name on the fascia of the stand and listing in the exhibition catalogue and the ESHG Conference App.

Contact Rose International for further details and approval, and in case you wish to invite more agents or distributors on the stand.

VAT & VAT Reclaim

All fees in this manual are exclusive VAT. If and where applicable in your situation, VAT will be specified on your relevant invoices from the different suppliers. Keep original invoices (and receipts of e.g. taxi’s) carefully, you may need these to reclaim VAT, if applicable in your situation. More information available on request from Rose International.

Services – A-booth (official stand contractor & supplier)

<table>
<thead>
<tr>
<th>SERVICES – A-booth (official stand contractor &amp; supplier)</th>
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<tbody>
<tr>
<td>Deadline: BEFORE 8 May 2020</td>
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<tr>
<td><strong>ON-LINE ORDERING at</strong> <a href="http://eshg.aboothmanual.nl">http://eshg.aboothmanual.nl</a></td>
<td></td>
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</tr>
<tr>
<td>1. Payment Procedures</td>
<td>On-line</td>
<td></td>
</tr>
<tr>
<td>2. Carpet Colour</td>
<td>On-line</td>
<td></td>
</tr>
<tr>
<td>3. Company Name on Fascia Board – exclusive supplier</td>
<td>On-line</td>
<td></td>
</tr>
<tr>
<td>4. Extra Stand Components – exclusive supplier</td>
<td>On-line</td>
<td></td>
</tr>
<tr>
<td>5. Additional Electricity Connections &amp; Supplies – exclusive supplier</td>
<td>On-line</td>
<td></td>
</tr>
<tr>
<td>6. Logo’s &amp; Graphics*</td>
<td>On-line</td>
<td></td>
</tr>
<tr>
<td>7. Stand Lay-out</td>
<td>On-line</td>
<td></td>
</tr>
</tbody>
</table>

* A-booth is the exclusive supplier of logo’s and graphics to be fixed to fascia boards and/or walls of the standard stand construction package.

Name  A-booth exhibition services
Address  Skoon 37, NL-1511 HV Oostzaan, the Netherlands
Contact  Jasper van Honk E-mail  jasper@a-booth.nl
Telephone  +31 (0)75 622 55 81 Fax  +31 (0)75 622 55 82
On-line portal  http://eshg.aboothmanual.nl
Access to on-line portal A-booth
Exhibitors who signed up for the exhibition before 1 February 2020 receive an e-mail with password and username at the beginning of February 2020. Exhibitors who book their stand after 1 February 2020 will receive their log-in details within 2 weeks after receiving the official booking confirmation from Rose International. In case of any problem with your log-in credentials please contact A-booth: Jasper@abo-the.nl.

Payment & Cancellation Procedures
1. After finalising your orders for A-booth via the on-line portal, you can indicate if you would like to pay by bank transfer or by credit card. You will receive an order confirmation and invoice directly from A-booth.
   Note: Orders placed after the deadline can only be paid via credit card.
2. For bank transfers use the bank details as stated on the invoice which you will receive.
   Note: all bank costs are for account of the exhibitor, so please instruct your bank accordingly.
   Always use Swift/BIC code and IBAN as stated on the invoice.
3. Only services for which full payment has been received before opening of the exhibition will be delivered.
4. Prices may be subject to changes. If invoices must be changed on request of the exhibitor, A-booth charges an administration fee of EURO 25.00 per invoice.
5. After 8 May 2020, cancellations cannot be accepted; 100% of the costs will be charged and is payable.

Carpet Colour On-line
Carpet is included in the standard stand construction package. Exhibitors can choose from 12 different colours. Please indicate via the on-line portal of A-booth the carpet colour for your stand. The default colour is Mix Anthracite. Note: Carpet in the aisles is red.

Company Name on Fascia Board Exclusive supplier – On-line
Exhibiting companies using the package of standard stand construction will have their company name and stand number printed on the fascia board, in standard lettering (max. 20 characters). Please fill in, via the on-line portal of A-booth, how your company name should show on the fascia board. Please pay attention to capital letters where appropriate in your company name.
   Note: in case you ordered a co-exhibitor do not forget to enter their company name which will also will be printed on the fascia board (max. 20 characters).

Extra Stand Components Exclusive supplier – On-line
To order additional elements for the standard stand construction (shelves, storage, etc.) please go to the A-booth on-line portal. Bear in mind to order a storage in your stand to hide your spare supplies.

Electricity Connections & Supplies Exclusive supplier - On-line
- Each exhibitor is entitled to an electricity connection of 2 kW + 2 free sockets, including consumption (EURO 285.00, invoiced by Rose International together with your stand space).
- If you need more power, or 24-hour continuous power (e.g. for a fridge), order on-line via A-booth.
- All equipment in the stand should be switched off by the exhibitor at the end of each day, except in case you have ordered a 24 hr connection.
- For safety reasons, all power supplies are shut off in the exhibition hall on Monday 8 June at 18.00 hrs.

Electricity 3.3kw/16A – basic electrical installation 230/400V, installation on site accord. To VDE 0100
Electricity connections come from the floor.

Plugs, sockets and adapters Regular European plugs and sockets (Schuko) are used in Germany. Adapters (e.g. UK to European) can be ordered through the online portal of A-booth.

Voltage transformers For equipment requiring 110/120V, a transformer is needed to connect to 230V/400V. Although we advise exhibitors to bring their own transformer if their equipment needs this, transformers can also be ordered with A-booth, please contact them directly, see details page 19. No on-site ordering of transformers.
Logo's & Graphics

To order your company logo (e.g. for the stand fascia) or other graphics (e.g. prints on stand walls), go to the on-line portal of A-booth.

Note: A-booth is exclusive supplier of logo’s on the fascia board and for graphics that need to be printed on stand walls of the standard stand construction package.

Stand Lay-Out

To indicate the location of e.g. your storage or book shelves, extra components to your package of standard stand construction, exhibitors can use the tool provided on-line via the portal of A-booth.

Services – Berlin ExpoCenter Online (BECO) - Messe Berlin (official supplier)

| SERVICES – BECO Messe Berlin (official supplier)                                                                 |
| Deadeline: 8 May 2020                                                                                       |
| Surcharge after 8 May 2020 and on-site orders: 20% | ON-LINE ORDERING at |
| [https://beco.messe-berlin.de/en/content/start/index.html?_event=ESHG+20](https://beco.messe-berlin.de/en/content/start/index.html?_event=ESHG+20) |

1. Payment Procedures                                                                 Information
2. Internet & Telecommunications – exclusive supplier On-line
3. Visual Equipment (AV) On-line
4. Temporary Staff – Stand Security & Hostesses On-line
5. Plants & Flowers On-line
6. Stand Catering Services – exclusive supplier On-line
7. Water & Compressed Air Connections – exclusive supplier On-line
8. Rigging Services – exclusive supplier On-line
9. Extra Cleaning – exclusive supplier On-line
10. Waste Collection – exclusive supplier On-line
11. Truck Parking Vouchers Hall 2.2 (Gate 9) On-line
12. Car Parking Vouchers P14 On-line
13. Exhibitor Insurance – Mandatory for each exhibitor and co-exhibitor On-line

Name Berlin ExpoCenter Online (BECO) - Messe Berlin
Address Messedamm 26, 14055 Berlin, Germany
Contact beco-support@messe-berlin.de
Telephone +49 (0)30 3038 1468
On-line Portal [https://beco.messe-berlin.de/en/content/start/index.html?_event=ESHG+20](https://beco.messe-berlin.de/en/content/start/index.html?_event=ESHG+20)

Access to online portal Messe Berlin
Each Exhibitor will receive a welcome e-mail with password and username, at the beginning of February 2020. Exhibitors who booked their stand after 1 February 2020 will receive their log in details within 2 weeks after the exhibitor received the official booking confirmation from Rose International. In case of any issues with your log in credentials please contact Berlin ExpoCenter Online (BECO), beco-support@messe-berlin.de

Delivery of the services to the stand by Messe Berlin
All services ordered through the online portal of BECO Messe Berlin will be placed inside your stand before you arrive on Thursday 4 June (design stands) or Friday 5 June (standard stands). Flower arrangements will be delivered on Friday 5 June by the end of the day. For questions or services not delivered when you arrive during build-up, please come to the Exhibition Service Desk.

Payment Procedures
1. After your on-line order you will receive an email from BECO Messe Berlin including the confirmation.
2. The invoice for any services ordered will follow after the exhibition. Payments can be made by bank transfer or credit card payment.

► Continued on next page.
Note: all bank costs are for account of the exhibitor, so please instruct your bank accordingly.

3. If invoices must be changed on request of the exhibitor, BECO Messe Berlin charges an administration fee of EURO 30.00 per invoice.
4. Cancellations received after 22 May 2020, are not entitled to any refund.
5. No surcharges apply for orders placed before 8 May 2020.
6. Orders after 8 May 2020 and on-site, are subject to a 20% surcharge.

Internet & Telecommunications

WiFi will be available free of charge in the exhibition hall, but continuous access cannot be guaranteed. If you need internet access on the stand for e.g. presentations, we advise you to order a dedicated line with the Messe Berlin.

Note: Exhibitors are only allowed to set up their own Wi-Fi in the stand after approval from Messe Berlin. Exhibitors need to use the special request form for this (see on-line portal of BECO Messe Berlin).

Visual Equipment (AV)

Use the BECO Messe Berlin on-line portal to order plasma screens, notebooks and related equipment. For items not listed, please contact Messe Berlin directly, contact details can be found on the order page of the on-line portal.

Temporary Staff – Stand Security & Hostesses

A security guard on the stand (e.g. outside exhibition hours) can be ordered, as well as hostesses. Please go to the BECO Messe Berlin on-line portal to order temporary staff. Note: Rose International will arrange general overnight security, but can never be held liable of any loss or damage of your materials, inside or outside your stand.

Plants & Flowers

Plants and flower arrangements can be ordered via the on-line portal of the BECO Messe Berlin. Plants are rented so may not be taken by exhibitors at the end of the exhibition. As for the flower arrangements, the flowers may be taken at the end of the exhibition the vase is rented so needs to stay at the stand were it will be collected during break-down.

Stand Catering Services

For stand catering note the following:
- It is not allowed to serve drinks/food on your stand, or anywhere else in the CityCube & Messe Berlin, unless these are ordered from the official catering company, Capital Catering.
- You can place your stand catering orders on-line via a special link on the BECO Messe Berlin on-line portal.

For information and questions regarding stand catering, you can contact the Capital Catering directly: cateringservice@capital-catering.de.

Water & Compressed Air Connections

For water and/or compressed air connections contact BECO Messe Berlin before ordering online to check if these can be installed at your stand location.

Rigging Services

After your design has been approved by Rose International (deadline for submitting design is 1 April 2020), you can order your rigging directly on-line with Messe Berlin. Standard stand construction stands needing rigging need approval from Rose International for their suspended items.

Extra Cleaning Services

On Friday, Saturday and Sunday after the exhibition hall is closed, the stand floors will be vacuum cleaned and waste baskets will be emptied. This service is included in your stand space fee.
In case you need additional cleaning services and/or waste disposal, please order this on-line via the portal of BECO Messe Berlin directly.
Waste baskets for your stand can be ordered via Square, the furniture supplier, see Furniture page 23. Please put your basket on the edge of your stand on the aisle side at the close of each exhibition day.

Waste disposal

Exhibitors, their stand contractors and suppliers are obliged to dispose their own waste. Any waste, including promotional material, left behind will be removed by the organizers at the expense of the exhibitor concerned. For exhibitors with a standard stand construction containers will be available on site for waste disposal. Stand contractors who are building a Design stand will need to order their own container via the BECO Messe Berlin on-line portal or take out the waste themselves.
Trucks Parking vouchers
Parking vouchers for trucks next to Hall 2.2 (access Gate 9) must be pre-ordered and can be done via the on-line portal of the BECO Messe Berlin.

**Note:** Deposit EURO 200.00 in cash for unloading a truck via the loading bay Gate 9 is mandatory in case parking vouchers are not ordered.

Car Parking Vouchers at P14
Parking vouchers for the whole period can be ordered online upfront through the portal of BECO Messe Berlin (EURO 40.50 + EURO 5.00 administration costs): parking spot guaranteed in case of online ordering upfront. Or daily ticket can be bought on-site (EURO 10.00 in cash only when entering the car park).

Insurance
All exhibitors should take care of an insurance to cover third party liability including liability towards Rose International, the ESHG, the congress centre and all service suppliers. All rented equipment must be insured by the exhibitor.
If you do not have an insurance, the CityCube & Messe Berlin offers a special insurance, which you can purchase online. All information can be found in the online portal from the BECO Messe Berlin.

Services – SQUARE

<table>
<thead>
<tr>
<th>SERVICES – SQUARE (official supplier)</th>
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<tbody>
<tr>
<td><strong>Deadline:</strong> 8 May 2020</td>
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</tbody>
</table>

**ONLINE ORDERING at** [www.square-mobilier.fr/eshg2020](http://www.square-mobilier.fr/eshg2020)

1. Payment procedures on-line
2. Furniture on-line

**Name** SQUARE
**Address** 295 Impasse Louis Champin, Z.I. De L’Abbaye FR- 38780 PONT-EVEQUE, France
**Contact** Caroline Thomas  E-mail  info@square-mobilier.com
**Telephone** +33 (0)4 7416 1620  Fax  +33 (0)4 7416 0200
**URL Link** [www.square-mobilier.fr/eshg2020](http://www.square-mobilier.fr/eshg2020)

**Payment Procedures**
1. Square accepts bank cheque, bank transfer and credit card payments (except Amex).
2. After placing your order, you will receive a confirmation by e-mail of the availability of the furniture.
3. To validate your order, payment can be done either:
   a. At the same time when you place your order in case of credit card payment only, or
   b. After receipt of the order confirmation, by bank transfer, credit card or cheque.
4. The invoice will be sent to you as soon as the payment has been received. In case you need the invoice earlier, please send an e-mail to: info@square-mobilier.com.
5. A **10% surcharge** will be applied to orders received after 8 May 2020.

**Furniture**
The furniture catalogue can be found on-line: [www.square-mobilier.fr/eshg2020](http://www.square-mobilier.fr/eshg2020)
Please place your furniture order directly on-line before 8 May.
After 15 May 2020 orders can only be made on-site (based on availability and 10% surcharge) at the Square Service Desk. Orders need to be paid directly by credit card (except Amex) or cash.
Services – CTI Meeting Technology (official supplier)

SERVICES – CTI MEETING TECHNOLOGY (official supplier)
Deadline: 8 May 2020
Form in this Manual, Section 5

1. Lead Retrieval System

<table>
<thead>
<tr>
<th>Name</th>
<th>CTI Meeting Technology GmbH</th>
</tr>
</thead>
<tbody>
<tr>
<td>Address</td>
<td>Nussdorferstr. 20/22, AT-1090 Vienna, Austria</td>
</tr>
<tr>
<td>Contact</td>
<td>Tamara Dworschak</td>
</tr>
<tr>
<td>Mobile</td>
<td>+43 (0)676 83 437 318</td>
</tr>
<tr>
<td>E-mail</td>
<td><a href="mailto:t.dworschak@ctimeetingtech.com">t.dworschak@ctimeetingtech.com</a></td>
</tr>
<tr>
<td>Telephone</td>
<td>+43 (0)1 3196 9991 8</td>
</tr>
<tr>
<td>Fax</td>
<td>+43 (0)1 3196 999 33</td>
</tr>
<tr>
<td>URL</td>
<td><a href="http://ctimeetingtech.com">http://ctimeetingtech.com</a></td>
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</table>

Lead Retrieval System

A lead retrieval system is available from CTI Meeting Technology. Detailed information and Form 4 may be found in Section 5, pages 39-41.

Accommodation Services – CPO Hanser Service GmbH

SERVICES – ACCOMMODATION
Deadline: as soon as possible


1. Hotel Accommodation

<table>
<thead>
<tr>
<th>Name</th>
<th>CPO Hanser Service GmbH</th>
</tr>
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<tbody>
<tr>
<td>Address</td>
<td>Paulsborner Strasse 44, DE-14193 Berlin, Germany</td>
</tr>
<tr>
<td>Contact</td>
<td>Thomas Römer</td>
</tr>
<tr>
<td>E-mail</td>
<td><a href="mailto:eshg2020@cpo-hanser.de">eshg2020@cpo-hanser.de</a></td>
</tr>
</tbody>
</table>

Please book your hotel room at https://2020.eshg.org/index.php/myconference/accommodation/. For group bookings (more than 9 rooms) please contact CPO Hanser Service at eshg2020@cpo-hanser.de.

Note: Be aware that you may be contacted by telephone by scam companies claiming to be the official ESHG 2020 accommodation providers. Neither the ESHG nor CPO Hanser Service will call you to solicit reservations.

You may also receive emails regarding housing, but note that the only official ESHG 2020 emails will come from an email address ending in “@eshg.org” or “@rose-international.com”. Booking confirmations will be sent by “eshg2020@cpo-hanser.de”.

All lodging for the ESHG should be arranged using the links provided. If you are unsure who has contacted you regarding your hotel reservations or if one of these scammers has contacted you, please inform the ESHG at conference@eshg.org or eshg@rose-international.com.
EXHIBITION SERVICES & SUPPLIERS
ESHG 2020 -Berlin, Germany, 6 -9 June 2020

Services – Valverde (official freight forwarder)

<table>
<thead>
<tr>
<th>SERVICES – Valverde (official freight forwarder)</th>
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<tr>
<td>Deadline: see arrival deadlines on page 26, Section 4</td>
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</tbody>
</table>

1. Manpower
2. Customs Clearance & Freight Forwarding
3. Storage of Empties
4. Time Slots for Unloading and Loading

Name: Valverde BV
Address: Zekeringstraat 36 B, NL-1014 BS Amsterdam, The Netherlands
Contact: Joliek Michielsen
E-mail: eshg@valverde.nl
Telephone: +31 (0)20 653 8555
Fax: +31 (0)20 653 7658

To order, ask for information and a quotation for the handling of your exhibit materials, manpower to unload/load etc., use the order form in the back of Section 4, page 29.

To ensure that your materials arrive in time at your stand at ESHG 2020, read all shipping information, and the deadlines, in Section 4. Also note important information on the services of Valverde on next page.

Manpower

In case you need manpower to help loading/unloading your exhibits or to put up a display in your stand, please contact Valverde for information and a quotation (see contact details on page 26).

Customs Clearance & Freight Forwarding

Rose International has appointed Valverde as the official logistics supplier for ESHG 2020. Valverde offers a complete range of logistics services to guarantee smooth and safe build-up and break-down procedures.

The use of forklift trucks and other motorized and lifting equipment in the exhibition hall by other parties than Valverde is not allowed. See Section 4 for shipping instructions, tariff, order form and packing list.

Important aspects for your shipping:
- Carefully note arrival deadlines on page 26 in Section 4, these are crucial.
- Do not send any goods directly to the CityCube & Messe Berlin; these will not be accepted.
- Courier shipments should be avoided. If courier shipment cannot be avoided, we advise to go through Valverde (see instructions in Section 4, page 26).
- Make sure that your company staff at the stand in Berlin bring with them:
  1. Copies of all freight documents issued at the point of departure of your goods.
  2. Full contact details, including mobile phone, of your contact at the freight forwarder who shipped your goods to Berlin.

These documents and contact details are needed if your goods have not arrived in Berlin in time. Valverde will only be able to help search for your goods if your company staff can give them these documents and contact details.

Remember that exhibit installation is restricted to Friday 5 June 2020.

Storage of Empties

Empties (carton boxes, crates, boxes of display systems etc.) may not remain in your booth, behind the booth or in the aisles. Neither may these be stored in an office in the CityCube & Messe Berlin, in case you rented one of these rooms from Rose International. Contact Valverde for handling and storage of your empties. Remember that aisles should be cleared of all empties etc. on Friday 5 June at 16.30 hrs.
We are pleased to have the opportunity to inform you that Valverde is again the appointed freight agent for ESHG 2020 in Berlin. This shipping manual will assist you in your preparation for the correct and timely dispatch of your exhibits to Berlin. If you intend to send any freight to the event, please inform us well in advance so that we can assist you with the shipping process.

**Contact Details**

Name: Valverde BV  
Contact: Joliek Michielsen  
Address: Zekeringstraat 36 B  
1014 BS Amsterdam, The Netherlands  
Telephone: +31 (0)20 653 8555  
E-mail: eshg@valverde.nl  
URL: www.valverde.nl

**Document pre-advice**

Please pre-advice all shipments with copies of AWB, invoices, packing lists to: eshg@valverde.nl.

**Exhibition, Build-up and Break-down Dates and times**

Build-up: 4th – 5th June 2020 (design stands construction works only on 4th June, access standard stands only on 5 June)  
Exhibition dates: 6th – 8th June 2020  
Breakdown: 8th June 2020 (18.00 – 20:00hrs (standard stands), 22:30 hrs (design stands))

**Note:** all freight not collected during breakdown on Monday 8 June between 18:30 and 22:30 hrs will be taken to Valverde warehouse in Amsterdam at the expense of the exhibitor.

**Delivery & Removal of Exhibits to/from the Exhibition Hall**

The delivery and removal of exhibition goods (non-hand carrying) during build-up and break-down, has to go via Gate 9 of Messe Berlin; see delivery access map on page 12. Please also see important regulations that apply during build-up and break-down in Section 6, pages 42-45.

The following instructions apply for the delivery and (un)loading of goods.

- Valverde is the official ESHG 2020 freight forwarder, appointed by Rose International.
- The use of forklift trucks and other motorized transport and lifting equipment by other parties than Valverde is not allowed.
- For parking of trucks: see page 6.
- For access to Gate 9, please see map on page 12.
- Each vehicle entering Gate 9 needs to pay a deposit of €200.00 (cash only) per car/truck, additional deposit of €200.00 in case of trailer. See Traffic Guide on page 13 for more details. Note: Cars/trucks not leaving the delivery area on time (your exit time will be stamped on your deposit ticket) will not get the refund of their deposit.
- In case of hand carrying items we advise you to park your car at P14 in front of the CityCube, see map on page 12. Parking vouchers for the whole period can be ordered online upfront through the portal of BECO Messe Berlin (€40,50 + €5.00 administration costs): parking spot guaranteed in case of online ordering upfront. Or daily ticket can be bought on-site (€10.00 in cash only when entering the car park).
- Hand carrying items which need to be delivered during exhibition days can go through Entrance Hall 7. Non-hand carrying items which need to be delivered during exhibition days need to go through Valverde.

**Arrival deadlines and time schedule**

Latest arrival date airfreight AMS airport: 27 May 2020  
Latest arrival road / courier shipments warehouse Amsterdam Airport: 27 May 2020

**Stand Construction Materials (Design Stands)**

Stand construction materials for design stands (construction works on Thursday 4 June) can be delivered to the Messe Berlin after agreement on this with Valverde. Delivery to the stand location with fork lift or motorized equipment by Valverde only. Contact Joliek Michielsen of Valverde for further details.

**Courier shipments**

All courier shipments must be sent on conditions DDP service and freight prepaid up to arrival destination Schiphol-Rijk. As the exhibition hall is not a permanent warehouse, courier shipments sent directly to the Messe Berlin will be refused.
How to consign your shipment

All exhibition goods despatched should be consigned as follows:

**Airfreight**

Consignee:
Valverde B.V.
Zekeringstraat 36B, 1014 BS Amsterdam, The Netherlands

Notify:
ESHG 2020 + Exhibitor name + stand number

**Warehouse (road/courier)**

IAA c/o Valverde B.V.
Capronilaan 12-16, 1119 NR Schiphol-Rijk, The Netherlands

Notify:
ESHG 2020 + Exhibitor name + stand number

**Note:** To guarantee quality and to lower the costs for the exhibitors it was decided to have the warehouse in Amsterdam. For questions, please contact Joliek Michielsen from Valverde.

**Case Marking**

All cases being sent to the exhibition must be marked as follows:

ESHG 2020 Berlin
Name of exhibitor:
Stand number:
Case no: xx / xx

**Fumigation certificate for wood packing**

A fumigation certificate is not required, but wood packing entering the Netherlands, such as pallets, crates, boxes and blocking / bracing materials must comply with IPPC standard ISPM#15. All crates, pallets etc. therefore have to be IPPC logo stamped.

**Tariffs**

**Inbound and outbound airfreight**

From free arrival at Schiphol airport till arrival warehouse per shipment excl. airline storage charges, agent fees, customs formalities and delivery to the stand.

<table>
<thead>
<tr>
<th>Weight Range</th>
<th>Rate per kg.</th>
<th>Rate per additional kg.</th>
</tr>
</thead>
<tbody>
<tr>
<td>0 - 100 kgs.</td>
<td>€ 0.60</td>
<td>€ 0.50</td>
</tr>
<tr>
<td>101 - 300 kgs.</td>
<td>€ 0.55</td>
<td>€ 0.50</td>
</tr>
<tr>
<td>300 kgs. +</td>
<td>€ 0.50</td>
<td></td>
</tr>
</tbody>
</table>

Rates include airport handling fees and transit document. Deconsolidation charges and warehouse rent will be passed on to you at cost.

**Courier shipments**

<table>
<thead>
<tr>
<th>Weight Range</th>
<th>Rate per kg.</th>
<th>Rate per additional kg.</th>
</tr>
</thead>
<tbody>
<tr>
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<tr>
<td>101 - 300 kgs.</td>
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<td>€ 0.50</td>
</tr>
<tr>
<td>300 kgs. +</td>
<td>€ 0.50</td>
<td></td>
</tr>
</tbody>
</table>

Costs will be charged at 1m3 equals 300 kilo whichever is greater.

(U)loading of goods via warehouse to stand

Road freight shipments up to 50 kgs.
Airfreight and road freight shipments above 50 kgs.

Costs will be charged at 1m3 equals 300 kilo whichever is greater.

Continued on next page.
Storage of goods and packing

Storage cost warehouse per day, per m³ $18.50
Handling and storage of packing materials, per m³ / min 2m³ $55.00

Surcharges applicable when collected from or re-delivered to stand outside normal working hours.

Customs clearance

Inbound: Temporary import - per shipment $195.00
Bond fee (1.5% of the value) min. $195.00
Permanent import - per shipment $195.00
Advance of funds 15%
Outbound: Export declaration - per shipment $195.00
Bond fee (1% of the value) min. $195.00

Please contact us for high values.

File and document fee

Per shipment on inbound / outbound $45.00

Additional charges – if applicable

Customs inspections – if any $225.00 – per inspection
Courier charges for handover of import shipping documents $95.00 – per document
Issuing of export documents for courier companies $75.00 – per document
Extra charges for express deliveries Charges upon request

Liability

On all our transactions the latest version of the Dutch FENEX conditions are applicable. All work is carried out subject to the general conditions of the federation of the Dutch forwarding agent’s organization FENEX, deposited at the Registry of the Court at Amsterdam, Amhem, Breda and Rotterdam latest version. These conditions will be sent to you on request.

Insurance

We strongly advise you to insure your exhibits during transport and event period. Valverde can offer you this insurance on request.

General conditions

- All orders can be cancelled one week before the start of the build-up; thereafter we will charge a cancellation fee.
- A late arrival surcharge of 30% will apply for all goods arriving after the ultimate or advised arrival date.
- No credit is given to any exhibitor. Therefor we advise you to use one of our preferred agents in your country. If your country is not listed please contact us and we will advise.
- Credit card transactions will be charged with a 5% surcharge on the total invoice amount.
- Our normal working hours are week days from 8am until 6pm.
- A surcharge of 50% is charged for hours outside normal working hours and on Saturdays.
- On Saturdays after 4pm and on Sundays and public holidays a surcharge of 100% applies.
- If not indicated otherwise a surcharge of 3% advance of funds fee for all third-party costs applies.
- If you are granted a credit our payment term of 10 days applies.
Use this form to order all required logistic services from Valverde B.V.
Please return a copy by e-mail to: eshg@valverde.nl

For all orders a quotation will be provided by Valverde before confirmation of the order!!

Your order:

Shipment details (Number of parcels, dimensions, weight)

☐ Inbound handling of your goods
   Delivery Date___________, Time ____________ (for design stands only, goods for standard stands will be delivered on Friday morning, 5 June)

☐ Outbound handling of your goods

☐ Storage of packing material
   Number of pieces______, volume_______m3

After the event goods will ☐ or will not ☐ be returned (please cross mark).

Unless otherwise agreed, payment needs to be arranged before delivery of the shipment, or you can let us have a credit card (Mastercard or VISA) guarantee for payment.

Credit card number

Card holder name

Credit card company

Security code

Expiry date

Date

Your name

Signature
SERVICES ORDERS – IMPORTANT Information – SECTION 5

SERVICES ORDERS

IMPORTANT INFORMATION

1. On the next page you will find an overview of services, indicating if a service should be ordered on-line or with an order form in this manual. The deadlines by which services orders should have reached the relevant suppliers are also shown.

2. For services to be ordered with an order form, the order forms can be found in this section.

   For services to be ordered on-line, a ‘how to order on-line’ information sheet is included in this section. Same for services for which the form will be sent to exhibitors by e-mail (catalogue entry and badge forms).

   See page numbers for forms and information sheets on the next page overview.

3. Before ordering on-line or with an order form, we strongly recommend that you read the information on the offered services in Section 3.

4. Orders should be sent directly to the relevant suppliers.

5. Supplier name, e-mail address and URL (for on-line ordering) are printed on each form/information sheet.

6. Keep copies of your orders, bring these with you to the exhibition and have these available during build-up.

7. Observe the deadlines for ordering. Considerable surcharges are applicable after the deadlines.

   Deadlines and surcharges are printed on order forms and shown in ‘how to order on-line’ information sheets.

8. Your signature on the order forms is considered to be the signature of a legal representative of the exhibiting company, or his supplier, and therefore legally binding for the company appearing on the form.

9. For any services not listed in this manual, please contact Rose International.
## SERVICES & DEADLINES – SECTION 5

<table>
<thead>
<tr>
<th>ORDER FORM #</th>
<th>SECTION #</th>
<th>PAGE #</th>
<th>SUBJECT</th>
<th>DEADLINE</th>
<th>MANDATORY or RECOMMENDED</th>
<th>RETURN TO</th>
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<tr>
<td>Order form</td>
<td>4</td>
<td>26</td>
<td>Freight Forwarder services Information / contact: Section 4</td>
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<td>Valverde</td>
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<td>24</td>
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<td>16</td>
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<td>Mandatory</td>
<td>Rose Int.</td>
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<tr>
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<td>3</td>
<td>16-17</td>
<td>Badges Information &amp; Instructions</td>
<td>1 May</td>
<td>Mandatory</td>
<td>Rose Int.</td>
</tr>
<tr>
<td>Form 2a*</td>
<td>5</td>
<td>32</td>
<td>Payments to Rose International</td>
<td>1 May</td>
<td>Mandatory</td>
<td>Rose Int.</td>
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<tr>
<td>Form 2b*</td>
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<td>34</td>
<td>Design Stand Construction</td>
<td>1 April</td>
<td>Mandatory</td>
<td>Rose Int.</td>
</tr>
<tr>
<td>Form 3</td>
<td>5</td>
<td>35</td>
<td>Networking Evening / Lunch Boxes</td>
<td>1 May</td>
<td>Optional</td>
<td>Rose Int.</td>
</tr>
<tr>
<td>On request</td>
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<td>Co-exhibitor Information</td>
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<td>Optional</td>
<td>Rose Int.</td>
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<td>19</td>
<td>VAT &amp; VAT Reclaim Information</td>
<td>-</td>
<td>Optional</td>
<td>Rose Int.</td>
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<td>On-line 5</td>
<td>36</td>
<td>Carpet Colour</td>
<td>8 May</td>
<td>A-Booth</td>
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<tr>
<td>On-line 5</td>
<td>36</td>
<td>Company name on Fascia Board</td>
<td>8 May</td>
<td>A-Booth</td>
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<tr>
<td>On-line 5</td>
<td>36</td>
<td>Extra Stand Components</td>
<td>8 May</td>
<td>A-Booth</td>
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<tr>
<td>On-line 5</td>
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<td>Additional Electricity &amp; Connections</td>
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<tr>
<td>On-line 5</td>
<td>36</td>
<td>Logo’s &amp; Graphics</td>
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<td>A-Booth</td>
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<tr>
<td>On-line 5</td>
<td>36</td>
<td>Stand Lay-out</td>
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<tr>
<td>On-line 5</td>
<td>37</td>
<td>Internet &amp; Telecommunications</td>
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<tr>
<td>On-line 5</td>
<td>37</td>
<td>Visual Equipment (AV)</td>
<td>8 May</td>
<td>Messe Berlin</td>
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<tr>
<td>On-line 5</td>
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<td>Temporary Staff – Hostesses &amp; Security</td>
<td>8 May</td>
<td>Messe Berlin</td>
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<td></td>
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<tr>
<td>On-line 5</td>
<td>37</td>
<td>Plants &amp; Flowers</td>
<td>8 May</td>
<td>Messe Berlin</td>
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<td>On-line 5</td>
<td>37</td>
<td>Stand Catering Services</td>
<td>8 May</td>
<td>Messe Berlin</td>
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<tr>
<td>On-line 5</td>
<td>37</td>
<td>Water &amp; Compressed air</td>
<td>8 May</td>
<td>Messe Berlin</td>
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<tr>
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<td>37</td>
<td>Rigging Services (after approval by Rose International)</td>
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<td>On-line 5</td>
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<td>On-line 5</td>
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<tr>
<td>On-line 5</td>
<td>38</td>
<td>Furniture</td>
<td>8 May</td>
<td>SQUARE</td>
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<tr>
<td>Form 4</td>
<td>5</td>
<td>39</td>
<td>Lead Retrieval System</td>
<td>8 May</td>
<td>CTI</td>
<td></td>
</tr>
</tbody>
</table>

*Form 2a is mandatory for Standard Stands, form 2b for Design Stands*
PAYMENTS to ROSE INTERNATIONAL

E-mail this form to:

Contact: Krista Vink
E-mail: kvink@rose-international.com
Tel.: +31 (0)70 383 8901

Stand No:
Company:
Contact:
E-mail:

RETURN with your
Rose International service order(s)
before 1 May 2020
Mandatory for all exhibitors

- The undersigned will pay the service orders with Rose International (additional badges, lunch tickets networking event ticket), please tick ✓ appropriate box below:

**PAYMENT METHOD**

☐ by bank
- All bank costs to be paid by exhibitor
- No bank payments for orders received after 1 May 2020

☐ by credit card
- A surcharge of 5% of total due including VAT, plus EURO 2.00 transaction costs, will be charged. Rose International works with Pay by Link. We will send you an e-mail with a link which should be used to make the credit card payment*.

**FOR CREDIT CARD PAYMENTS ONLY:**

Please write/print clearly name and e-mail of the person to whom the CREDIT CARD link should be sent to.

**NAME:**

**E-MAIL ADDRESS:**

- Rose International will issue an invoice for the ordered Services. Please fill out below the relevant invoice address:

**INVOICE ADDRESS**

**COMPANY NAME:**

**CONTACT PERSON:**

**E-MAIL CONTACT PERSON:**

**ADDRESS:**

**PLACE & COUNTRY:**

**VAT NUMBER:**

- The following reference and/or PO number needs to be stated on our invoice (if applicable):

☐ Reference:

☐ PO Number:

**Note:** if you do not yet have a reference or PO number when submitting this form, please inform Rose International asap, but before 1 May 2020, if you wish to pay by bank. Re-issuing of invoices incur an administration charge of EURO 50.00.

Date

Signature + Company Stamp
Acknowledgement
By my signature at the end of this page I hereby certify that:

- I have completely read the ESHG 2020 Exhibitors’ Manual and the CityCube & Messe Berlin Safety & Technical Regulations.
- I understand all rules and regulations as outlined in the ESHG 2020 Exhibitors’ Manual, including the CityCube & Messe Berlin Safety & Technical Regulations, and on behalf of my company agree to abide by them.
- I understand that it is my responsibility to inform all subcontractors of the rules and regulations outlined in the ESHG 2020 Exhibitors’ Manual, including those of the CityCube & Messe Berlin.
- It is my responsibility to comply with all the local and European laws, and ESHG/Rose International bears no responsibility for the compliance or enforcement of such laws.
- I am authorized to sign this document on behalf of my company.

Standard stand construction
YES, we will use the package of standard stand construction

Display system / pop-up
Inform Rose International timely of the measurements (width + height in cm) of any display system that you may wish to put up inside the standard stand construction stand.
For carpet and fascia see page 36.

Included in your Standard Stand Package:
- Stand walls 250 cm high
- Fascia board
- One spotlight/3 m², incl. electricity + consumption
- Carpet

Date                        Signature + Company Stamp
RETURN BEFORE 1 April 2020
Mandatory for each exhibitor using a DESIGN STAND

Acknowledgement
By my signature at the end of this page I hereby certify that:

- I have completely read the ESHG 2020 Exhibitors’ Manual and the CityCube & Messe Berlin Safety & Technical Regulations.
- I understand all rules and regulations as outlined in the ESHG 2020 Exhibitors’ Manual, including the CityCube & Messe Berlin Safety & Technical Regulations, and on behalf of my company agree to abide by them.
- I understand that it is my responsibility to inform all subcontractors of the rules and regulations outlined in the ESHG 2020 Exhibitors’ Manual, including those of the CityCube & Messe Berlin.
- It is my responsibility to comply with all the local and European laws, and ESHG/Rose International bears no responsibility for the compliance or enforcement of such laws.
- I am authorized to sign this document on behalf of my company.

Design Stand
YES, we will build our own stand

1) We will bring and build our own design stand and will send the stand design including full measurements in cm to Rose International before 1 April 2020 for their approval. See important guidelines and instructions for design stands on pages 10, 18 and 42 - 45.

2) Our stand contractor who will design and build the stand is:

Company name:

Contact:

E-mail: Mobile Phone:

On-site contact:

E-mail: Mobile Phone:
The undersigned would like to order tickets for the networking party and lunch boxes as indicated below:

<table>
<thead>
<tr>
<th>ITEM DESCRIPTION</th>
<th>QUANTITY</th>
<th>PRICE PER PERSON</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>Networking Evening on Monday, 8 June</td>
<td></td>
<td>€ 54.65</td>
<td>€</td>
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<tr>
<td>COLD – Lunch box*, Saturday, 6 June</td>
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<td></td>
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<tr>
<td>Regular</td>
<td>[ ]</td>
<td>€ 16.00</td>
<td>€</td>
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<tr>
<td>Special**</td>
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<tr>
<td>WARM – Lunch box*, Saturday, 6 June</td>
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<tr>
<td>Regular</td>
<td>[ ]</td>
<td>€ 16.00</td>
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<tr>
<td>Special**</td>
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<td>COLD – Lunch box*, Sunday, 7 June</td>
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<td>€ 16.00</td>
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<td>COLD – Lunch box*, Monday, 8 June</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Regular</td>
<td>[ ]</td>
<td>€ 16.00</td>
<td>€</td>
</tr>
<tr>
<td>Special**</td>
<td>[ ]</td>
<td></td>
<td></td>
</tr>
<tr>
<td>WARM – Lunch box*, Monday, 8 June</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Regular</td>
<td>[ ]</td>
<td>€ 16.00</td>
<td>€</td>
</tr>
<tr>
<td>Special**</td>
<td>[ ]</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Please indicate number of regular and special lunch boxes.
** Special lunch boxes are Vegetarian, Gluten free and Lactose free.


Note: Networking Evening and Lunch box tickets are non-refundable after ordering. The ordered tickets will be given to the person designated by the exhibiting company (see below), no individual pick-up of these tickets. Pick-up at the Exhibition Service Desk (opening days/hours on page 7).

Vouchers CANNOT be exchanged!

Designated person to collect the Networking Evening and Lunch Box tickets:

Date       Signature + Company Stamp
Contact Details A-booth

Name: A-booth exhibition services  
Address: Skoon 37  
NL-1511 HV Oostzaan, the Netherlands  
Contact: Jasper van Honk  
E-mail: jasper@a-booth.nl  
Telephone: +31 (0)75 622 55 81

ORDER BEFORE 8 May 2020

Prices increase after 8 May 2020  
After 22 May 2020 orders can only be made on-site

For ordering the following services please go to: https://eshg.aboothmanual.nl

1. Carpet Colour  
2. Company Name on Fascia Board – exclusive supplier  
3. Extra Stand Components – exclusive supplier  
4. Additional Electricity Connections – exclusive supplier  
5. Logo’s & Graphics*  
6. Stand Lay-out

After 8 May 2020, cancellations cannot be accepted; 100% of the costs will be charged and payable.

*A-booth is exclusive supplier of logo’s on the fascia board and for graphics that need to be printed on stand walls of the standard stand construction package.

You will receive your log-in details via e-mail from the A-booth at the beginning of February 2020 or within 2 weeks after receipt of your official exhibit space booking confirmation from Rose International. In case of any problem with your log-in credentials please contact A-booth: Jasper@a-booth.nl
Contact Details Messe Berlin

<table>
<thead>
<tr>
<th>Name</th>
<th>Messe Berlin</th>
</tr>
</thead>
<tbody>
<tr>
<td>Address</td>
<td>Messedamm 26, 14055 Berlin, Germany</td>
</tr>
<tr>
<td>Contact</td>
<td>Berlin ExpoCenter Online (BECO) support</td>
</tr>
<tr>
<td>E-mail</td>
<td><a href="mailto:beco-support@messe-berlin.de">beco-support@messe-berlin.de</a></td>
</tr>
<tr>
<td>Telephone</td>
<td>+49 (0)30 3038 1468</td>
</tr>
</tbody>
</table>

ORDER BEFORE 8 May 2020
Surcharge as of 8 May 2020 & On-site: 20%

For ordering the following services please go to:
https://beco.messe-berlin.de/en/content/start/index.html?_event=ESHG+20

<table>
<thead>
<tr>
<th>Service Description</th>
<th>Order Channel</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Payment Procedures</td>
<td>On-line</td>
</tr>
<tr>
<td>2. Internet &amp; Telecommunications – exclusive supplier</td>
<td>On-line</td>
</tr>
<tr>
<td>3. Visual Equipment (AV)</td>
<td>On-line</td>
</tr>
<tr>
<td>4. Temporary Staff – Stand Security &amp; Hostesses</td>
<td>On-line</td>
</tr>
<tr>
<td>5. Plants &amp; Flowers</td>
<td>On-line</td>
</tr>
<tr>
<td>6. Stand Catering Services – exclusive supplier</td>
<td>On-line</td>
</tr>
<tr>
<td>7. Water &amp; Compressed Air Connections – exclusive supplier</td>
<td>On-line</td>
</tr>
<tr>
<td>8. Rigging Services – exclusive supplier</td>
<td>On-line</td>
</tr>
<tr>
<td>9. Extra Cleaning - exclusive supplier</td>
<td>On-line</td>
</tr>
<tr>
<td>10. Waste Collection – exclusive supplier</td>
<td>On-line</td>
</tr>
<tr>
<td>11. Truck Parking Voucher Hall 2.2 (Gate 9)</td>
<td>On-line</td>
</tr>
<tr>
<td>12. Car Parking Voucher P14</td>
<td>On-line</td>
</tr>
<tr>
<td>13. Exhibitor Insurance - Mandatory for each exhibitor and co-exhibitor</td>
<td>On-line</td>
</tr>
</tbody>
</table>

After 22 May 2020, cancellations or changes cannot be accepted; 100% of the costs will be charged and payable.

You will receive your log-in details via e-mail from the Berlin ExpoCenter Online (BECO) Messe Berlin at the beginning of February 2020 or within 2 weeks after receipt of your official exhibit space booking confirmation from Rose International.
In case of any issues with your log in credentials please contact beco-support@messe-berlin.de
In case of any issues with one of the services provided by Messe Berlin please see contact details on each relevant page of the on-line portal.
Contact Details SQUARE

Name          SQUARE
Address       295 Impasse Louis Champin, ZI Abbaye
              FR-38780 Pont-Évêque, France
Contact       Caroline Thomas
E-mail        info@square-mobilier.com
Telephone     +33 4 74 16 16 20
              +33 4 74 16 02 00
Fax           

ORDER BEFORE 8 May 2020

Surcharge after 8 May 2020 and on-site: 10%

For ordering stand furniture please go to: www.square-mobilier.fr/eshg2020

After 15 May 2020, cancellations or changes cannot be accepted; 100% of the costs will be charged and payable.
After 15 May 2020 orders can only be made on-site (based on availability) with a 10% surcharge at the Square Service Desk. Orders need to be paid directly by credit card (except Amex) or cash.
Fax or e-mail this form to:

Nussdorferstr. 20/22
AT-1090 Vienna, Austria
Tel.: +43 (0)1 319 69 99 18
Fax: +43 (0)1 319 69 99 33
Contact:
Tamara Dworschak
E-mail: t.dworschak@ctimeetingtech.com

RETURN BEFORE 8 May 2020
Surcharge after 8 May 2020: € 100.00 / net

The undersigned orders the following lead retrieval system (full information on next pages):

<table>
<thead>
<tr>
<th>Orders before 8 May 2020</th>
<th>Orders after 8 May 2020</th>
<th>Units</th>
<th>€ Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>iOS booth system</td>
<td>€ 420.00 net</td>
<td></td>
<td></td>
</tr>
<tr>
<td>iOS symposium system</td>
<td>€ 399.00 net incl. staff *</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Special Offer **</td>
<td>€ 1,049.00 net</td>
<td></td>
<td>€ 1,149.00 net</td>
</tr>
</tbody>
</table>

* iOS symposium system incl. scan staff (max. 3 hours rental period).
** Special offer: 1 iOS booth system + 2 symposia systems incl. scan staff for satellite.

Symposia system: Please inform us about the date(s), time(s) and room(s) of your symposia.

Date

Time

Room

Terms of payment

☐ Credit card:  ☐ VISA  ☐ MASTERCARD  ☐ AMEX

Number: ________________________________  Exp. Date: __________________

Name: ________________________________  Code*: __________________

*For Visa, MasterCard the card code is the last 3 digit number located on the back of your card on or above your signature line. For an American Express card, it is the 4 digits on the FRONT above the end of your card number.

☐ Bank transfer:

IBAN: AT 4432 000 000 08111304 / Swift: RLNWATWW

Herewith, I confirm the order of the above mentioned number of scanners and accept the General Terms and Conditions incl. cancellation regulations (see page 41).

I acknowledge that scanning and the subsequent processing of personal data must be in line with GDPR and other applicable data protection laws. I acknowledge my role as data controller and are therefore responsible for, and be able to demonstrate compliance with, the principles relating to processing of personal data.

Date
Signature + Company Stamp
EventLead System
The EventLead System is a state-of-the-art, fast and easy system for companies to record contact information. The EventLead technology runs with an app and uses a high quality bar code scanner attached to an iOS mobile device (iPod touch).

EventLead Information for Exhibition (iOS booth system)
Rent pre-installed iPod touch devices equipped with the iScan barcode scanner. The exhibitors configuration and product information is preloaded upon collection of the device onsite.

By simply scanning a visitor’s badge with the iOS device, the contact information is entered into the exhibitor’s visitor database, including relevant product information and added comments. The data is synchronized with the server and can be exported as an excel file through an on-line platform.

Benefits for Exhibition
- Configure products and services before the congress through an on-line portal.
- Connect the barcode scanners via the dock connector to an iOS device and take advantage of the fast and advanced scanning experience.
- Immediate access to visitors contact information (name, address and profile information) by scanning their badge with an iPod touch.
- See visitors contact information on the device right after scanning the badge.
- Complete missing contact information on the spot, take notes and automate follow-up activities.
- No Wifi needed for the actual scanning process onsite.
- If Wifi is available, data is synchronized continuously.
- Download all data into an Excel file.

Costs
The price for an iOS booth system is:
€ 420,00 (ordered before 8 May 2020) net per iPod touch including scanner for the duration of the exhibition.

Systems for Exhibition and Corporate Satellite Meetings
If a company wants to have an iOS system during their Corporate Satellite meeting as well, they can order an iOS symposium system using the order form on page 39. CTI has a special offer for 1 iOS booth system plus 2 symposia systems including scan staff for the satellite. See the order form for the fee.

EventLead Information for Corporate Satellite Scan (iOS symposium system)
The visitors contact information is effortlessly saved into your individual database, but the rental period is limited. This scanner is used for special occasions like corporate satellite meetings.

Benefits for Corporate Satellite Meetings
- CTI Meeting Technology staff members take care of the scanning of participants’ badges.
- User-friendly, light and easy.
- The scanners connected to an iOS device allow our staff to be mobile within the reception area of a satellite.
- Data is available as soon as the scanners are synchronized, immediately after the satellite.

Costs
The price for one iOS symposium system including staff is:
€ 399,00 (max. rental period is 3 hours), when ordered before 8 May 2020.

These costs are per rented device including the required software systems, and unlimited number of scans / amount of prepared individual data. We advise the following number of devices for corporate satellites:
- Room for up to 100 guests: 1 device
- Room for up to 200 guests: 2 devices
- Room for up to 300 guests: 2 or 3 devices

All billing is carried out in advance by CTI. Payment can be made with Visa, MasterCard & Amex credit cards, or by bank wire transfer.

► Continued on next page.
EventLead systems are rented according to CTI Meeting Technology GmbH General Terms & Conditions. The cost of lost, damaged or not completely returned hardware will be charged with € 500 per scanner and € 500 per iPod.

Administrative Procedure
1. **Order**
   Please order the required number of iPods as soon as possible (see order form page 39), in order to guarantee the availability as well as the early-bird rate prior to the deadline (8 May 2020).
2. **Order confirmation**
   After receipt of your order, CTI will confirm the receipt, invoice and charge the amount due.
3. **Configuration of products and services**
   Set up of products and services before the meeting through an on-line portal.
4. **Lead capture**
   Pick up your scanner or iPod including scanner onsite at the CTI Lead Retrieval & Poster Printing desk. CTI staff will be available to answer your questions during the opening hours of the event. Scanned data is synchronized to the server automatically on scheduled intervals.
5. **Data provision**
   After synchronization with the database you can access, check, print or download your collected data from the on-line database. You may add relevant information during sales conversations, since not all delegates will provide their complete contact information during the registration process.

GDPR Compliance
Using this service will imply processing of personal data, e.g. when scanning the visitor badges. Note, that any processing of personal data must be in line with GDPR and other applicable data protection laws. By using our service you acknowledge your role as data controller. You are therefore responsible for, and must be able to demonstrate compliance with, the principles relating to processing of personal data (which includes having a legal ground for processing). Please note, that visitors can object being scanned without negative consequence. They must still be granted access to the conference.

Terms and Conditions
- **Data**
  Download of the data via the on-line database (print out of the list or download of an MS-Excel file). Since not all delegates will provide the registration department with the complete contact information, we cannot guarantee the accuracy of the data.
- **Services included**
  Quotes are per scanning device (iPod and pro scanner), software and an unlimited number of scans.
- **Scanning**
  Scanning is only allowed on the booth or corporate satellite room.
- **Invoicing**
  Invoices for the total purchase amount are sent out by CTI after receipt of order. Payment can be made via Visa, MasterCard and Amex credit cards or via bank transfer.
- **VAT**
  Quotations excl. 20% Austrian VAT.
- **Payment term**
  Invoices must be settled within two weeks after receipt, net without any obligations to CTI. Devices cannot be handed out onsite unless CTI received full payment.
- **Order deadline**
  After the ordering deadline, CTI does not accept orders automatically but will confirm acceptance separately. For orders after the deadline, a surcharge is applicable.
- **Cancellation**
  All orders cancelled prior to 30 days of the conference will incur a € 100.00 cancellation fee. Orders cancelled within 30 days of the conference will not be refunded.
- **General Terms and Conditions**
  This business is covered by the General Terms and Conditions of the CTI Meeting Technology GmbH.
RULES & REGULATIONS Rose International – SECTION 6

General
- By completing and signing the Exhibit Application Form, the exhibitor declared her/himself legally bound by the General Conditions of Rose International. These General Conditions are printed on page 4 of the exhibit application form, and are available on request from Rose International.

Sharing a Stand and Co-exhibitor (local distributor/agent)
- Exhibitors are not permitted to share any stand space allotted to them with other companies or organisations without prior written consent from Rose International (General Conditions Rose International, art. 3.3).
- Exhibitors who wish to share their stand with a local distributor/agent, please contact Rose International.

Lay-out of the Exhibition Area - Exhibitor Stand Space
- Rose International reserves the right to alter the general layout of the exhibition and the space allotted to each exhibitor, if unforeseen circumstances warrant such action (General Conditions Rose International, art. 11.1). Should any contingency prevent the holding of the exhibition, the organisers will not be held liable for expenses incurred other than the cost of rental of exhibit space (General Conditions Rose International, art. 6.1 & art. 11.1).

Damage to Building and Rented Materials & Equipment
- Exhibitors are liable for any damage caused by themselves, or by a third party commissioned by them, to any parts of the congress centre, inside and outside (e.g. walls, floors, doors, lifts, pillars, ornaments etc.), and rented materials (e.g. standard stand construction) and equipment (furniture, media equipment etc.) during build-up, operation and dismantling of their stands, or at any other time.
- Repairs or replacement resulting from the disregard of this regulation will be at the sole expense of the exhibitor. This includes any adhesive tape which may remain behind on the floor of the exhibition hall, and/or on walls of the standard stand construction, or e.g. on rented furniture, after dismantling.

Fixing Posters to Stand Walls
- The use of adhesive tape is allowed to fix posters to the walls of the standard stand construction. All tape and glue marks must be removed by exhibitors during dismantling. If tape or marks are left on the walls, the exhibitor will be invoiced for removal or replacement costs. The Exhibition Service Desk of Rose International provides suitable tape.

Suspensions
- It is strictly forbidden to attach any suspensions, signage or whatever to (technical) provisions or structures of the venue, e.g. cables, sprinkler systems, ventilation and smoke removal ducts etc. All suspensions need approval of Rose International and of the venue, so contact Rose International at an early stage for any suspensions you may want to plan in your stand.

Storage of Empties & Spare Materials
- It is not allowed to keep or store empties, boxes (with spare materials) etc. in open space on the stand. Neither is it allowed to leave these anywhere else in the building.
- Order a storage unit in the stand (via on-line portal of A-Booth, see instructions on page 36) and/or use the storage services of the official freight forwarding agent (Section 4).

Literature & Give Aways
- Literature on display and promotional give-away items shall be limited to reasonable quantities. Reserve supplies shall be kept in closed containers and stored in a neat and compact manner (remember to order a storage area on your stand).
- Distribution of literature and give aways is not permitted outside of the exhibitor’s stand (General Conditions Rose International, art. 3.4). It is however allowed to display exhibitors literature, in small quantities, on the Free Literature table, Section Company Information, in the exhibition area.

Carpet in Stands
- All stand floors must be carpeted. Carpet is included in the package of standard stand construction.
- If you build your own stand, include carpet description in the design.
- If you wish to order carpet for your design stand please contact Rose International.

Waste during Build-up and Dismantling
- Exhibitors, their stand contractors and suppliers are obliged to dispose their own waste. Any waste, including promotional material, left behind will be removed by the organizers at the expense of the exhibitor concerned. For exhibitors with a standard stand construction containers will be available on site for waste disposal. Stand contractors who are building a Design stand will need to order their own container via the BECO Messe Berlin on-line portal or take out the waste themselves.
Sound, Lighting & Special Effects
- Written consent is required from Rose International for the use of audio, video and lighting equipment, live music and performances on the stand.
- “Special effects” lighting, smoke machines and laser projection may not be used in the stands, as they are disruptive for neighbouring stands.
- Provided that permission is obtained for sound equipment in the stand, the sound must be regulated and directed into the booth so that it does not disturb neighbouring exhibits and their visitors.
- In case you plan (scheduled) presentations on the stand with sound amplification, make sure to get permission from Rose International before making any arrangements.

Goods not Allowed
The following materials, equipment, goods are not permitted in the congress centre:
- Easily inflammable or explosive substances, gases and dangerous goods, including radioactive and chemical substances. In particular, Ethylene oxide, carbon disulphide, sulphuric ether and acetone.
- Goods or appliances which cause a nuisance by virtue of smell, sound, light or in any other way.
- Balloons inflated with flammable or toxic gas, celluloid items, any types of heating devices, goods not listed in the application form submitted by the exhibitor.
- The organiser and/or the congress centre reserve the right to remove any dangerous goods or unhealthy equipment which releases disagreeable, harmful or disturbing odours, as well as installations likely to detract from the general appearance.

Demonstrations & Promotional Activities
- All demonstrations, interviews etc. must be confined to the limits of the exhibit space.
- Do not place a demonstration area or device on the aisle lines of your stand.
- Leave space within your own exhibition space to absorb the visitors.
- Due to a EU Directive, the FSA-codex as well as the pharma codes, it is forbidden to advertise (show, offer or present) any prescription drugs at ESHG.
- Rose International reserves the right to determine at what point promotional activities interfere with the interests of other exhibitors and/or the visitors, and therefore must be discontinued.

Payment Policy
- Payment for products/services ordered should be settled directly with Rose International or the relevant (official) supplier as applicable. All payments (except for Messe Berlin) should be settled before the start of the build-up period, taking into consideration the payment date as stated on the individual invoices. Not complying with this regulation will cause delay in your build-up procedures, because Rose International does not allow move-in of exhibits until all financial obligations have been fulfilled.
- If payment on-site cannot be avoided, then make sure that, at the beginning of the build-up, a member of your crew is authorised to take care of the payment (cash or credit card). All on-site orders should be paid with credit card, or in cash in EURO.

Insurance Policy
- Rose International cannot accept any liability for damage, loss, theft, disappearance or injury of anything or anybody due to any cause. The exhibitor and the contractors he may employ are obliged to take out insurance against third party risks before the start of the exhibition. The costs of these insurances are for the exhibitor's account. Also see below Safety & Technical Regulations of the CityCube & Messe Berlin.

Instructions
- Exhibitors are obliged to follow the instructions given by or on behalf of the organisers regarding build-up procedures, safety and general appearance of the exhibition, advertising, goods or objects on display, decoration and dismantling procedures (General Conditions Rose International, art. 3.1).

The CityCube & Messe Berlin Safety & Technical Regulations (Mandatory)
- All stands (exhibitors, contractors and suppliers) are obliged to read the Safety & Technical Regulations of CityCube & Messe Berlin and to take appropriate actions. This document is available at the following url:
  https://www.messe-berlin.de/media/mb/mb_media/dlc/Technical_Guidelines_Berlin_ExpoCenter_City.pdf
- It is mandatory for all exhibitors to be insured as per the conditions of the CityCube & Messe Berlin. This can either be done with your own insurance or by ordering the special policy from the Messe Berlin.

Frequency Management
- As a result of legal regulations that apply in Germany, any users of public frequencies must take knowledge of the local laws before putting frequency items into operation. Therefore an official registration (chargeable) is legally binding and any disregard of those regulations can lead to fines by
the Federal Network Agency (Bundesnetzagentur), which will be also monitoring both events onsite during show times. Further details can be found under the German Telecommunications Act (Telekommunikationsgesetz) and under the following link: https://www.bundesnetzagentur.de/DE/Sachgebiete/Telekommunikation/Unternehmen_Institutionen/Frequenzen/frequenzen-node.html

In all those cases not foreseen by these Rules & Regulations and/or by the General Conditions of Rose International, Rose International shall decide (General Conditions Rose International, art. 12.1).
ADDITIONAL REGULATIONS & INSTRUCTIONS – SECTION 6

Exhibitors building their own stand must comply with the following additional regulations & instructions:

- Design stands (exhibitors building their own stand) need the approval of Rose International. Therefore Rose International needs to be informed if exhibitors use the package of standard stand construction, or build their own stand, before 1 April 2020. Use Form 2b in Section 5, page 34.

- Stand walls should be finished on both sides; it is not allowed to use the walls of neighbouring stands.

- The sight on/of neighbouring stands may not be hindered. The overriding principle for the design of all stands is transparency. All open sides of the stand must be freely accessible; this means that at least 80% of aisle sides must remain open and may not be closed or obstructed by e.g. walls.

- The building height of the stand (walls) should be 2.50 m exactly, measured from the floor of the hall (not measured from a raised floor!); permission to build higher is required from Rose International.

- Stands with a platform/raised floor higher than 2 cm, on which visitors are permitted, must have an 0.80 m wide access ramp with a slope of 2 - 8%. The ramp must be integrated in the stand design within the allotted floor space.

- The layout of a stand may not hide the general safety signs indicating the location of (emergency) exits. Fire extinguisher and related material may not be hidden or obstructed. This includes fire hose cabinets, glass breaking instruments and emergency (wall) phones.

- White lettering on a green background is strictly forbidden; it is reserved for general safety signs.

- All stands must be carpeted; use only removable tape; leave no tape behind after dismantling and ensure to leave the floor without any pieces or traces of tape.

- Stand lights are compulsory.

- Each exhibitor receives a basic electricity connection of 2 kW + 2 sockets + consumption as part of their exhibit space package. See page 36 for how to order more power.

- Objects in a stand which are higher than 2.50 m should be placed at a minimum distance of 0.75 m inward from the stand front, side and back lines or walls; for objects higher than 2.50 m permission is required from Rose International.

- Suspension/rigging is possible in part of the hall considering the height, but build-up time is limited and permission is required from Rose International for any suspensions/rigging; all costs involved are for the exhibitor; contact Rose International well before 1 April 2020 if you plan any suspensions.

- **No sawing and painting allowed in the exhibition hall;** bring ready-made materials. This is, in the first place, to ensure that aisles, surrounding stands and carpet in poster and catering areas (already in place during build-up!) are kept clean. Secondly, build-up time is very limited and all building/construction works should be finished on Thursday 4 June before 19.00 hrs.

  **No construction works whatsoever will be allowed on Friday 5 June, and all construction materials, tools, packaging etc. must be taken out of the exhibition hall before 19.00 hrs on Thursday 4 June.**

- For build-up and dismantling schedules: see Section 2, page 7 – 8. Remember to agree, in writing, with Rose International, on your construction works on Thursday 4 June 2020.

- The CityCube & Messe Berlin Technical Regulations can be found: https://www.messe-berlin.de/media/mb/m4_media/dlc/Technical_Guidelines_Berlin_ExpoCenter_City.pdf